Boston Scientific Announces Results For Second Quarter 2015

MARLBOROUGH, Mass., July 23, 2015 /PRNewswire/ -- Boston Scientific Corporation (NYSE: BSX) generated sales of \$1.843 billion during the second quarter ended June 30, 2015, compared to the company's guidance range for the quarter of \$1.800 to \$1.850 billion. This represents 6 percent operational revenue growth (constant currency basis, excluding divested businesses) and a decrease of 2 percent on a reported basis, all compared to the prior year period. The company achieved adjusted earnings per share of \$0.22 for the period, compared to \$0.21 a year ago, and GAAP earnings of \$102 million, or approximately \$0.08 per share, compared to \$0.00 a year ago.*

"Our strong performance in the second quarter reflects the consistent execution of our global teams," said Mike Mahoney, president and chief executive officer, Boston Scientific. "We are particularly pleased with the improved growth in MedSurg and continued strength in Cardiovascular. We look forward to continued momentum with several ongoing product launches and the planned closing of the American Medical Systems (AMS) urology portfolio acquisition in the third quarter of 2015."

Second guarter financial results and recent developments*:

- Achieved second quarter sales of \$1.843 billion, representing 6 percent operational revenue growth and a decrease of 2 percent on a reported basis, all compared to the prior year period.
- Delivered adjusted earnings per share of \$0.22 compared to the company's guidance range of \$0.20 to \$0.22, and GAAP income of \$0.08 per share compared to the company's guidance range of \$0.09 to \$0.11 per share.
- Reported second quarter revenue growth of 10 percent in Cardiovascular, 7 percent in MedSurg, and remained flat in Rhythm Management, all on a constant currency basis over the prior year period.
- Delivered strong operational revenue growth of 6 percent across all three major regions (U.S., Europe, and Asia, Middle East and Africa) and 12 percent operational revenue growth in the Emerging Markets.
- Added to a growing body of evidence supporting the performance, safety and extremely low paravalvular aortic regurgitation (leakage) rates of the Lotus™ Valve System^{**} with early results from the RESPOND Post-Market Study highlighted at EuroPCR 2015.
- Began the U.S. commercial rollout of the WATCHMAN[™] Left Atrial Appendage Closure Device.
- Launched the Precision Novi[™] Spinal Cord Stimulator (SCS) System*** in Europe. The Precision Novi System offers patients
 and physicians the smallest 16-contact high capacity primary cell device for the treatment of chronic pain.
- Initiated the UNTOUCHED post-market study evaluating the EMBLEM[™] Subcutaneous Implantable Defibrillator (S-ICD) for
 primary prevention of sudden cardiac death in the setting of severely reduced cardiac function. The EMBLEM System was
 launched in Europe in May and began a limited introduction in the U.S. in June.
- Reported positive, long-term data at EuroPCR 2015 from the EVOLVE Trial of the SYNERGY[™] Everolimus-Eluting Bioabsorbable Polymer Platinum Chromium Coronary Stent System** with no new major adverse cardiac events reported between years three and four.
- Completed a \$1.85 billion senior notes offering with an average interest rate of 3.4%; a portion of the net proceeds is expected to fund part of the AMS male urology portfolio purchase price.

^{*} Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

^{**} Investigational device and not available for sale in the U.S. CE-marked device, available for sale in CE-mark countries.

^{***} Not available for sale in the U.S. Available for sale in CE-mark countries.

Three	Months Ended
	June 30,

		Ju	ne 30),		ange			
in millions		2015	2014		As Reported Basis	F	Constant Currency Basis		
Interventional Cardiology	\$	515	\$	528	(3)%	\$	(52)	(10)%	7%
Peripheral Interventions		228		211	8%		(18)	(8)%	16%
Cardiovascular		743		739	0%		(70)	(10)%	10%
Cardiac Rhythm Management		460		497	(7)%		(32)	(6)%	(1)%
Electrophysiology		57		56	2%		(4)	(7)%	9%
Rhythm Management		517		553	(6)%		(36)	(6)%	0%
Endoscopy		326		333	(2)%		(25)	(8)%	6%
Urology and Women's Health		135		133	2%		(7)	(5)%	7%
Neuromodulation		122		114	7%		(3)	(2)%	9%
MedSurg		583		580	1%		(35)	(6)%	7 %
Subtotal Core Businesses		1,843		1,872	(2)%		(141)	(8)%	6%
Divested Businesses		_		1	N/A		_	N/A	N/A
Worldwide Net Sales	\$	1,843	\$	1,873	(2)%	\$	(141)	(8)%	6%

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

Sales growth rates that exclude the impact of sales from divested businesses and/or changes in foreign currency exchange rates are not prepared in accordance with U.S. GAAP. An explanation of the company's use of these non-GAAP financial measures is included in the exhibits attached to this news release.

On a consolidated GAAP basis, net income for the second quarter of 2015 was \$102 million, or \$0.08 per share. These results included intangible asset impairment charges, acquisition- and divestiture-related net charges, litigation-related net credits, restructuring-related net charges, debt extinguishment charges, and amortization expense, of \$192 million (after-tax) or \$0.14 per share. Adjusted net income for the second quarter of 2015, excluding these net charges, was \$294 million, or \$0.22 per share.

On a consolidated GAAP basis, net income for the second quarter of 2014 was \$4 million, or \$0.00 per share. These results included intangible asset impairment charges, acquisition- and divestiture-related net credits, litigation-, and restructuring-related net charges, discrete tax items, and amortization expense, of \$281 million (after-tax) or \$0.21 per share. Adjusted net income for the second quarter of 2014, excluding these net charges, was \$285 million, or \$0.21 per share.

Guidance for Full Year and Third Quarter 2015

The company now estimates revenue for the full year 2015 to be in a range of \$7.275 to \$7.375 billion (compared to prior guidance of \$7.225 to \$7.375 billion), which versus the prior year period represents change in a range of negative 1 to 0 percent on a reported basis and a growth range of approximately 4 to 6 percent on an operational basis. The company now estimates income on a GAAP basis in a range of \$0.28 to \$0.34 per share (compared to prior guidance of \$0.32 to \$0.38), and continues to estimate adjusted earnings, excluding intangible asset impairment charges, debt extinguishment charges, acquisition- and divestiture-, litigation-, and restructuring-related net charges, pension termination charges, and amortization expense, in a range of \$0.88 to \$0.92 per share.

The company estimates sales for the third quarter of 2015 in a range of \$1.790 to \$1.840 billion. The company estimates earnings on a GAAP basis in a range of \$0.10 to \$0.13 per share. Adjusted earnings, excluding acquisition- and divestiture- and restructuring-related net charges and amortization expense, are estimated in a range of \$0.21 to \$0.23 per share.

Conference Call Information

Boston Scientific management will be discussing these results with analysts on a conference call today at 8:00 a.m. (ET). The company will webcast the call to interested parties through its website: www.bostonscientific.com. Please see the website for details on how to access the webcast. The webcast will be available for approximately one year on the Boston Scientific website.

About Boston Scientific

Boston Scientific transforms lives through innovative medical solutions that improve the health of patients around the world. As a global medical technology leader for more than 35 years, we advance science for life by providing a broad range of high performance solutions that address unmet patient needs and reduce the cost of healthcare. For more information, visit www.bostonscientific.com and connect on Twitter and Facebook.

Cautionary Statement Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may be identified by words like "anticipate," "expect," "project," "believe," "plan," "estimate," "intend" and similar words. These forward-looking statements are based on our beliefs, assumptions and estimates using information available to us at the time and are not intended to be guarantees of future events or performance. These forward-looking statements include, among other things, statements regarding our expected net sales, GAAP and operational revenue growth rates, GAAP earnings and adjusted earnings for the third quarter and full year 2015; our financial performance; our business plans; our positioning for revenue and earnings growth, and the acquisition of the American Medical

Systems male urology portfolio. If our underlying assumptions turn out to be incorrect, or if certain risks or uncertainties materialize, actual results could vary materially from the expectations and projections expressed or implied by our forward-looking statements. These risks and uncertainties, in some cases, have affected and in the future could affect our ability to implement our business strategy and may cause actual results to differ materially from those contemplated by the statements expressed in this press release. As a result, readers are cautioned not to place undue reliance on any of our forward-looking statements.

Risks and uncertainties that may cause such differences include, among other things: future economic, political, competitive, reimbursement and regulatory conditions; new product introductions and the market acceptance of those products; markets for our products; expected pricing environment; expected procedural volumes; the closing and integration of acquisitions; clinical trial results; demographic trends; intellectual property rights; litigation; financial market conditions; the execution and effect of our restructuring program; the execution and effect of our business strategy, including our cost-savings and growth initiatives; and future business decisions made by us and our competitors. New risks and uncertainties may arise from time to time and are difficult to predict. All of these factors are difficult or impossible to predict accurately and many of them are beyond our control. For a further list and description of these and other important risks and uncertainties that may affect our future operations, see Part I, Item IA - Risk Factors in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we may update in Part II, Item 1A - Risk Factors in Quarterly Reports on Form 10-Q we have filed or will file hereafter. We disclaim any intention or obligation to publicly update or revise any forward-looking statement to reflect any change in our expectations or in events, conditions, or circumstances on which those expectations may be based, or that may affect the likelihood that actual results will differ from those contained in the forward-looking statements. This cautionary statement is applicable to all forward-looking statements contained in this press release.

Use of Non-GAAP Financial Information

A reconciliation of the company's non-GAAP financial measures to the corresponding GAAP measures, and an explanation of the company's use of these non-GAAP financial measures, is included in the exhibits attached to this news release.

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BOSTON SCIENTIFIC CORPORATION

CONDENSED CONSOLIDATED GAAP RESULTS OF OPERATIONS (Unaudited)

		onths Ended ne 30,	Six Months Ended June 30,			
in millions, except per share data	2015	2014	2015	2014		
Net sales	\$ 1,843	\$ 1,873	\$ 3,611	\$ 3,647		
Cost of products sold	540	563	1,060	1,100		
Gross profit	1,303	1,310	2,551	2,547		
Operating expenses: Selling, general and administrative expenses Research and development expenses Royalty expense Amortization expense Intangible asset impairment charges Contingent consideration expense (benefit) Restructuring charges Gain on divestiture Pension termination charges Litigation-related charges (credits)	700 220 18 116 9 19 3 — — (1)	743 206 25 109 110 (96) 15 —	1,367 412 36 229 9 46 9 — 8 192	1,409 397 65 218 165 (118) 35 (12) —		
Operating income (loss)	1,084	1,379	2,308	2,419		
	219	(69)	243	128		
Other income (expense): Interest expense Other, net Income (loss) before income taxes	(106)	(53)	(167)	(108)		
	(8)	18	(22)	22		
	105	(104)	54	42		

Income tax expense (benefit)		3		(108)		(47)		(95)
Net income (loss)	\$	102	\$	4	\$	101	\$	137
Net income (loss) per common share - basic Net income (loss) per common share - assuming dilution	\$ \$	80.0 80.0	\$ \$	0.00 0.00	\$ \$	0.08 0.07	\$ \$	0.10 0.10
Weighted-average shares outstanding			·		·		·	
Basic	1	,341.3	1	.,323.2	1	.,337.5	1	,322.4
Assuming dilution	1	,361.8	1	.,345.0	1	.,359.7	1	,347.1

BOSTON SCIENTIFIC CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

As of						
June 30, 2015	December 31, 2014					
(Unaudited)						
¢ 003	\$ 587					
	\$ 567 1.183					
,	946					
	447					
	443					
	3.606					
3,7.73	2,000					
1,451	1,507					
5,930	5,898					
5,442	5,606					
527	425					
\$ 17,123	\$ 17,042					
\$ 43 191 1,401 302 1,937 5,069 899 2,638	\$ 403 262 1,950 231 2,846 3,859 1,214 2,666					
16 (1,717) 16,764 (8,587) 104 6,580 \$ 17,123	16 (1,717) 16,703 (8,689) 144 6,457 \$ 17,042					
	\$ 903 1,195 968 316 391 3,773 1,451 5,930 5,442 527 \$ 17,123 \$ 43 191 1,401 302 1,937 5,069 899 2,638					

BOSTON SCIENTIFIC CORPORATIONNON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

	Impact						Impact per diluted			
in millions, except per share data	Pre-Tax		(a)		After-Tax		-	share		
GAAP net income (loss)	\$	105	\$	(3)	\$	102	\$	0.08		
Non-GAAP adjustments:										
Intangible asset impairment charges		9		(2)		7		0.01		
Acquisition- and divestiture-related net charges (b)		49		(7)		42		0.03		
Restructuring and restructuring-related net charges (c)		16		(2)		14		0.01		
Litigation-related net credit		(1)		_		(1)		0.00		
Debt extinguishment charges (d)		45		(16)		29		0.02		
Amortization expense		116		(15)		101		0.07		
Adjusted net income	\$	339	\$	(45)	\$	294	\$	0.22		

	Tillee Month's Ended Julie 30, 2014											
in millions, except per share data	Pre-Tax	Tax Impact (a)	After-Tax	Impact per diluted share								
GAAP net income (loss)	\$ (104)	\$ 108	\$ 4	\$	0.00							
Non-GAAP adjustments:												
Intangible asset impairment charges	110	(19)	91		0.07							
Acquisition- and divestiture-related net credits (e)	(91)	(1)	(92)		(0.07)							
Restructuring and restructuring-related net charges (f)	25	(6)	19		0.01							
Discrete tax items	_	(2)	(2)		0.00							
Litigation-related net charges	267	(100)	167		0.13							
Amortization expense	109	(11)	98		0.07							
Adjusted net income	\$ 316	\$ (31)	\$ 285	\$	0.21							

- (a) Amounts are tax effected at the company's effective tax rate, unless the amount is a significant unusual or infrequently occurring item in accordance with FASB Accounting Standards Codification section 740-270-30, "General Methodology and Use of Estimated Annual Effective Tax Rate."
- (b) In the second quarter of 2015, pre-tax acquisition- and divestiture-related net charges were \$49 million, of which \$3 million was recorded in cost of products sold, \$7 million was recorded in selling, general and administrative expenses, \$20 million was recorded in research and development, and \$19 million was recorded as a contingent consideration expense.
- (c) In the second quarter of 2015, pre-tax restructuring charges were \$3 million and pre-tax restructuring- related charges were \$13 million, of which \$8 million was recorded in cost of products sold and \$5 million was recorded in selling, general and administrative expenses.
- (d) Debt extinguishment charges are recorded in interest expense.
- (e) In the second quarter of 2014, pre-tax acquisition- and divestiture-related net credits were \$91 million, of which charges of \$3 million were recorded in cost of products sold, charges of \$22 million were recorded in selling, general and administrative expenses, \$96 million was recorded as a contingent consideration benefit, and credits of \$20 million were recorded within Other, net.
- (f) In the second quarter of 2014, pre-tax restructuring charges were \$15 million and pre-tax restructuring- related charges were \$10 million, of which \$4 million was recorded in cost of products sold and \$6 million was recorded in selling, general and administrative expenses.

An explanation of the company's use of these non-GAAP financial measures is provided at the end of this document.

BOSTON SCIENTIFIC CORPORATION

NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

	Six Months Ended June 30, 2015										
in millions, except per share data		Tax Impact									
		e-Tax	(a)		After-Tax		Impact per diluted shar				
GAAP net income (loss)	\$	54	\$	47	\$	101	\$	0.07			
Non-GAAP adjustments:											
Intangible asset impairment charges		9		(2)		7		0.01			
Acquisition- and divestiture-related net charges (b)		91		(5)		86		0.07			
Restructuring and restructuring-related net charges (c)		37		(6)		31		0.02			
Pension termination charges		8		(3)		5		0.00			
Litigation-related net charges		192		(70)		122		0.09			
Debt extinguishment charges (d)		45		(16)		29		0.02			
Amortization expense		229		(30)		199		0.15			
Adjusted net income	\$	665	\$	(85)	\$	580	\$	0.43			

Three Months Ended June 30, 2014

in millions, except per share data	Pre-Tax		Impact		After-Tax		Impact per diluted share		
GAAP net income (loss)	\$	42	\$	(a9)5	\$	137	\$	0.10	
Non-GAAP adjustments:									
Intangible asset impairment charges		165		(25)		140		0.10	
Acquisition- and divestiture-related net credits (e)		(118)		(2)		(120)		(0.09)	
Restructuring and restructuring-related net charges (f)		53		(13)		40		0.03	
Discrete tax items		_		_		_		0.00	
Litigation-related net charges		260		(99)		161		0.12	
Amortization expense		218		(23)		195		0.15	
Adjusted net income	\$	620	\$	(67)	\$	553	\$	0.41	

- (a) Amounts are tax effected at the company's effective tax rate, unless the amount is a significant unusual or infrequently occurring item in accordance with FASB Accounting Standards Codification section 740-270-30, "General Methodology and Use of Estimated Annual Effective Tax Rate."
- (b) In the first half of 2015, pre-tax acquisition- and divestiture-related net charges were \$91 million, of which \$8 million was recorded in cost of products sold, \$13 million was recorded in selling, general and administrative expenses, \$20 million was recorded in research and development, \$46 million was recorded as contingent consideration expense, and \$4 million was recorded as interest expense.
- (c) In the first half of 2015, pre-tax restructuring charges were \$9 million and pre-tax restructuring- related charges were \$28 million, of which \$15 million was recorded in cost of products sold and \$13 million was recorded in selling, general and administrative expenses.
- (d) Debt extinguishment charges are recorded in interest expense.
- (e) In the first half of 2014, pre-tax acquisition- and divestiture-related net credits were \$118 million, of which charges of \$4 million were recorded in cost of products sold, charges of \$27 million were recorded in selling, general and administrative expenses, \$118 million was recorded as a contingent consideration benefit, \$12 million was recorded as a gain on divestiture and credits of \$19 million were recorded within Other, net.
- (f) In the first half of 2014, pre-tax restructuring charges were \$35 million and pre-tax restructuring- related charges were \$18 million, of which \$6 million was recorded in cost of products sold and \$12 million was recorded in selling, general and administrative expenses.

An explanation of the company's use of these non-GAAP financial measures is provided at the end of this document.

BOSTON SCIENTIFIC CORPORATION

SEGMENT INFORMATION (Unaudited)

SEGMENT NET SALES*	-	Three Months En June 30,	ded	Si	Six Months Ended June 30,					
in millions	2015	2014	Change	2015	2014	Change				
Interventional Cardiology Peripheral Interventions	\$ 567 245	\$ 528 210	7% 16%	\$ 1,108 477	\$ 1,029 414	7% 15%				
Cardiovascular	812	738	10%	1,585	1,443	10%				
Cardiac Rhythm Management Electrophysiology	490 60	495 55	(1)% 9%	973 121	959 113	2% 7%				
Rhythm Management	550	550	0%	1,094	1,072	2%				
Endoscopy Urology and Women's Health	352 142	334 133	6% 7%	680 272	650 259	5% 5%				
Neuromodulation	125	114	9%	241	223	7%				
MedSurg	619	581	7%	1,193	1,132	5%				
Subtotal Core Businesses	1,981	1,869	6%	3,872	3,647	6%				
Divested Businesses Foreign Currency	— (138)	1 3	N/A N/A	— (261)	3 (3)	N/A N/A				
Worldwide Net Sales	\$ 1,843	\$ 1,873	(2)%	\$ 3,611	\$ 3,647	(1)%				

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

SEGMENT OPERATING INCOME*	٦	Three Mo Jun	nths e 30,	Ended		Six Months Ended June 30,			
in millions		2015	2014		2015		2014		
Segment operating income									
Cardiovascular	\$	247	\$	193	\$	483	\$	364	
Rhythm Management		78		67		155		133	
MedSurg		188		175		355		343	
Operating income allocated to reportable									

segments Corporate expenses and currency exchange Intangible asset impairment charges; pension termination charges; acquisition-, divestiture-, restructuring-, and litigation-related net charges	(513 (105)	435 (64)	993 (188)	840 (115)
and credits	(73)	(331)	(333)	(379)
Amortization expense	(116)	(109)	(229)	(218)
Operating income (loss)	\$ 219	\$ (69)	\$ 243	\$ 128

^{*}We measure and evaluate our reportable segments based on segment net sales and operating income, excluding the impact of changes in foreign currency and sales from divested businesses. Sales generated from reportable segments and divested businesses, as well as operating results of reportable segments and corporate expenses, are based on internally-derived standard currency exchange rates, which may differ from year to year, and do not include intersegment profits. We exclude from segment operating income certain corporate-related expenses and certain transactions or adjustments that our chief operating decision maker considers to be non-recurring and/or non-operational, such as amounts related to intangible asset impairment charges; acquisition and divestiture-, restructuring- and litigation-related net charges and credits; pension termination charges; and amortization expense. Although we exclude these amounts from segment operating income, they are included in reported consolidated operating income (loss) and are included in the reconciliation above.

An explanation of the company's use of these non-GAAP financial measures is provided at the end of this document.

BOSTON SCIENTIFIC CORPORATION

WORLDWIDE CARDIAC RHYTHM MANAGEMENT (CRM) SALES (Unaudited)

Three Months Ended June 30

in millions	U.S.			International				Worldwide				
	Q	2 2015	Q	2 2014	Q	2 2015	Q	2 2014	Q	2 2015	Q	2 2014
Defibrillator systems	\$	218	\$	223	\$	117	\$	132	\$	335	\$	355
Pacemaker systems		61		67		64		75		125		142
Total CRM products	\$	279	\$	290	\$	181	\$	207	\$	460	\$	497

Six Months Ended June 30

in millions	U.S.			International			Worldwide					
	YT	D 2015	ΥT	D 2014	ΥT	D 2015	ΥT	D 2014	ΥT	D 2015	ΥT	D 2014
Defibrillator systems	\$	438	\$	431	\$	232	\$	263	\$	670	\$	694
Pacemaker systems		119		130		127		139		246		269
Total CRM products	\$	557	\$	561	\$	359	\$	402	\$	916	\$	963

BOSTON SCIENTIFIC CORPORATION

INTERNATIONAL AND EMERGING MARKETS* NET SALES (Unaudited)

Q2 2015 Europe Net Sales as compared to Q2 2014

	As Reported Currency Basis	Constant Currency Basis	Estimated Impact of Foreign Currency
Percentage change in net sales	(13)%	6%	(19)%

Q2 2015 Asia, Middle East and Africa (AMEA) Net Sales as compared to Q2 2014

	As Reported Currency Basis	Constant Currency Basis	Estimated Impact of Foreign Currency		
Percentage change in net sales	(6)%	6%	(12)%		

	As Reported Currency Basis	Constant Currency Basis	Estimated impact of Foreign Currency
Percentage change in net sales	3%	12%	(9)%

*We define Emerging Markets as including certain countries that we believe have strong growth potential based on their economic conditions, healthcare sectors, and our global capabilities. Currently, we include 20 countries in our definition of Emerging Markets.

An explanation of the company's use of these non-GAAP financial measures is provided at the end of this document.

BOSTON SCIENTIFIC CORPORATION

ESTIMATED NON-GAAP NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

Q3 and Full Year 2015 EPS Guidance

	Q3 201	5 Estimate		ear 2015 mate	Prior Full Year 2015 Estimate		
	(Low)	(High)	(Low)	(High)	(Low)	(High)	
GAAP results	\$ 0.10	\$ 0.13	\$ 0.28	\$ 0.34	\$ 0.32	\$ 0.38	
Intangible asset impairment charges	_	_	0.01	0.01	_	_	
Debt extinguishment charges	_	_	0.02	0.02	_	_	
Estimated acquisition and divestiture-related							
net charges	0.02	0.01	0.10	0.09	0.07	0.06	
Estimated restructuring-related charges	0.02	0.02	0.06	0.06	0.08	0.08	
Estimated amortization expense	0.07	0.07	0.29	0.29	0.28	0.28	
Estimated pension termination charges	_	_	0.03	0.02	0.03	0.02	
Litigation-related charges	_	_	0.09	0.09	0.10	0.10	
Adjusted results	\$ 0.21	\$ 0.23	\$ 0.88	\$ 0.92	\$ 0.88	\$ 0.92	

An explanation of the company's use of these non-GAAP financial measures is provided at the end of this document.

Use of Non-GAAP Financial Measures

To supplement our financial statements presented on a GAAP basis, we disclose certain non-GAAP financial measures, including adjusted net income and adjusted net income per share that exclude certain amounts, and revenue growth rates that exclude the impact of sales from divested businesses and/or changes in foreign currency exchange rates. These non-GAAP financial measures are not in accordance with generally accepted accounting principles in the United States.

The GAAP financial measure most directly comparable to adjusted net income is GAAP net income and the GAAP financial measure most directly comparable to adjusted net income per share is GAAP net income per share. To calculate revenue growth rates that exclude the impact of changes in foreign currency exchange rates, we convert actual net sales from local currency to U.S. dollars using constant foreign currency exchange rates in the current and prior period. The GAAP financial measure most directly comparable to this non-GAAP financial measure and the non-GAAP financial measure that excludes sales from divested businesses is growth rate percentages using net sales on a GAAP basis. Reconciliations of each of these non-GAAP financial measures to the corresponding GAAP financial measure are included in the accompanying schedules.

Management uses these supplemental non-GAAP financial measures to evaluate performance period over period, to analyze the underlying trends in our business, to assess our performance relative to our competitors, and to establish operational goals and forecasts that are used in allocating resources. In addition, management uses these non-GAAP financial measures to further its understanding of the performance of our operating segments. The adjustments excluded from our non-GAAP financial measures are consistent with those excluded from our operating segments' measures of net sales and profit or loss. These adjustments are excluded from the segment measures that are reported to our chief operating decision maker that are used to make operating decisions and assess performance.

We believe that presenting adjusted net income and adjusted net income per share that exclude certain amounts, and revenue growth rates that exclude the impact of sales from divested businesses and/or changes in foreign currency exchange rates, in addition to the corresponding GAAP financial measures, provides investors greater transparency to the information used by management for its financial and operational decision-making and allows investors to see our results "through the eyes" of management. We further believe that providing this information assists our investors in understanding our operating performance and the methodology used by management to evaluate and measure such performance.

The following is an explanation of each of the adjustments that management excluded as part of these non-GAAP financial measures for the three and six months ended June 30, 2015 and 2014, and for the forecasted three month period ending

September 30, 2015 and full year ending December 31, 2015, as well as reasons for excluding each of these individual items:

Adjusted Net Income and Adjusted Net Income per Share:

Intangible asset impairment charges - This amount represents non-cash write-downs of certain intangible asset balances in the first half of 2014 and the second quarter of 2015. We remove the impact of non-cash impairment charges from our operating performance to assist in assessing our cash generated from operations. We believe this is a critical metric for us in measuring our ability to generate cash and invest in our growth. Therefore, these charges are excluded from management's assessment of operating performance and are also excluded for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance and a comparison to our past operating performance, particularly in terms of liquidity.

Acquisition- and divestiture-related net charges (credits) - These adjustments consist of (a) contingent consideration fair value adjustments; (b) gains on previously held investments; (c) purchased and/or funded in-process research and development expenses incurred outside of a business combination; (d) due diligence, other fees and exit costs; and (e) separation costs and gains primarily associated with the sale of our Neurovascular business in January 2011. The contingent consideration adjustments represent accounting adjustments to state contingent consideration liabilities at their estimated fair value. These adjustments can be highly variable depending on the assessed likelihood and amount of future contingent consideration payments. Due diligence, other fees and exit costs include legal, tax, severance and other expenses associated with prior and potential future acquisitions and divestitures that can be highly variable and not representative of on-going operations. Separation costs and gains on the sale of a business unit primarily represent those associated with the Neurovascular divestiture and are not representative of on-going operations. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance and a comparison to our past operating performance.

Restructuring and restructuring-related net charges (credits) - These adjustments represent primarily severance and other direct costs associated with our 2014 Restructuring program. These costs are excluded by management in assessing our operating performance, as well as from our operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management excluded these costs for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance and a comparison to our past operating performance.

<u>Litigation-related net charges (credits)</u> - These adjustments include certain significant product liability and other litigation-related charges and credits. These amounts are excluded by management in assessing our operating performance, as well as from our operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance and a comparison to our past operating performance.

<u>Discrete tax items</u> - These items represent adjustments of certain tax positions, which were initially established in prior periods in conjunction with the purchase accounting for an acquisition or as a result of intangible asset impairment charges; acquisition-, divestiture-, restructuring- or litigation-related charges or credits. These adjustments do not reflect expected ongoing operating results. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance and a comparison to our past operating performance.

<u>Debt extinguishment charges</u> - This item represents premiums, accelerated amortization of debt issuance costs and investor discount costs net of interest rate hedge gains related to the early extinguishment of \$1.0 billion of public senior notes during the second quarter of 2015. These adjustments do not reflect expected on-going operating results. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance and a comparison to our past operating performance.

<u>Pension termination charges</u> - This item represents charges associated with the termination of the Guidant Retirement Plan, a frozen defined benefit plan. These charges are not expected to recur after 2015 and do not reflect expected on-going operating results. Accordingly, management has excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance and a comparison to our past operating performance.

Amortization expense - Amortization expense is a non-cash expense and does not impact our liquidity or compliance with the financial covenants included in our credit facility or our term loan facility agreements. Management removes the impact of amortization from our operating performance to assist in assessing our cash generated from operations. We believe this is a critical metric for measuring our ability to generate cash and invest in our growth. Therefore, amortization expense is excluded from management's assessment of operating performance and is also excluded from our operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management has

excluded amortization expense for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of our current operating performance, particularly in terms of liquidity.

Revenue Growth Rates Excluding the Impact of Sales from Divested Businesses and/or Changes in Foreign Currency Exchange Rates

<u>Sales from divested businesses and/or changes in foreign currency exchange rates</u> - Sales from divested businesses are primarily associated with the Neurovascular divestiture and are not representative of on-going operations. The impact of changes in foreign currency exchange rates is highly variable and difficult to predict. Accordingly, management excludes the impact of sales from divested businesses and/or changes in foreign currency exchange rates for purposes of reviewing revenue growth rates to facilitate an evaluation of our current operating performance and a comparison to our past operating performance.

Adjusted net income and adjusted net income per share that exclude certain amounts, and revenue growth rates that exclude the impact of sales from divested businesses and/or changes in foreign currency exchange rates, are not in accordance with U.S. GAAP and should not be considered in isolation from or as a replacement for the most directly comparable GAAP financial measures. Further, other companies may calculate these non-GAAP financial measures differently than we do, which may limit the usefulness of those measures for comparative purposes.

SOURCE Boston Scientific Corporation

https://news.bostonscientific.com/2015-07-23-Boston-Scientific-Announces-Results-For-Second-Quarter-2015