# **Boston Scientific Announces Results for Second Quarter Ended June 30, 2009**

PRNewswire NATICK, Mass. (NYSE:BSX)

NATICK, Mass., July 20 /PRNewswire-FirstCall/ -- Boston Scientific Corporation (NYSE: BSX) today announced financial results for the second quarter ended June 30, 2009, as well as guidance for net sales and earnings per share (EPS) for the third quarter and full year 2009.

## Second quarter highlights (Sales growth rates are constant currency):

- Increased sales seven percent to \$2.074 billion and achieved adjusted EPS of \$0.20, both at the high end of the Company's guidance range (GAAP EPS of \$0.10)
- Increased worldwide sales of cardiac rhythm management (CRM) products 10 percent, including a 13 percent increase in implantable cardioverter defibrillator (ICD) sales
- Increased worldwide sales of drug-eluting stent (DES) systems 14 percent
- Maintained leadership position in worldwide DES market, including a 50 percent share of the U.S. market
- Increased worldwide Neuromodulation sales 18 percent
- Increased worldwide Endoscopy sales six percent, Urology/Gynecology seven percent

"I am excited about joining the Boston Scientific team and to help report a very good quarter," said Ray Elliott, President and Chief Executive Officer of Boston Scientific. "We delivered sales and earnings at the high end of our guidance range with almost all businesses and regions reporting solid results. The performance of our two largest businesses was particularly impressive, with Cardiovascular achieving mid-teens growth in DES sales and CRM recording its fifth consecutive quarter of double-digit growth in the U.S."

Net sales for the second quarter of 2009 were \$2.074 billion, as compared to net sales of \$2.024 billion for the second quarter of 2008, which included sales from divested businesses of \$19 million. Excluding the impact of foreign currency and sales from divested businesses, net sales increased seven percent over the prior period.

Worldwide sales of the Company's CRM products for the second quarter -- on a reported basis -- were as follows:

Worldwide sales of the Company's coronary stent systems for the second quarter -- on a reported basis -- were as follows:

```
(in millions) U.S. International Worldwide

Q2 2009 Q2 2008 Q2 2009 Q2 2008 Q2 2009 Q2 2008

Drug-eluting $238 $175 $203 $207 $441 $382

Bare-metal 15 25 28 33 43 58

Total coronary stent

systems $253 $200 $231 $240 $484 $440
```

Reported net income for the second quarter of 2009 was \$158 million, or \$0.10 per share. Reported results included intangible asset impairment charges, acquisition- and restructuring-related charges; discrete tax items and amortization expense (after-tax) of \$139 million, or \$0.10 per share, which consisted of:

- \$8 million (\$10 million pre-tax) of intangible asset impairment charges associated primarily with certain Urology-related intangible assets;
- \$17 million, on both a pre-tax and after-tax basis, of purchased research and development charges, associated with the acquisition of certain technology rights;
- \$22 million (\$30 million pre-tax) of restructuring and restructuring-related charges associated with the Company's plant network optimization plan and expense and head count reduction initiatives;
- An \$11 million credit for discrete tax items related to certain tax positions taken in a prior period; and
- \$103 million (\$126 million pre-tax) of amortization expense.

Adjusted net income for the second quarter of 2009, excluding these charges, was \$297 million, or \$0.20 per share.

Reported net income for the second quarter of 2008 was \$98 million, or \$0.07 per share. Reported results included acquisition-, divestiture-, and restructuring-related charges and amortization expense (after-tax) of \$206 million, or \$0.13 per share. Adjusted net income for the second quarter of 2008, excluding these charges, was \$304 million, or \$0.20 per share.

"We were also encouraged during the quarter by positive outcomes from three important trials -- MADIT-CRT, MADIT II and SYNTAX -- all of which provided additional evidence of the effectiveness of our products," said Elliott. "New products accounted for more than 40 percent of our sales this quarter, and we continue to bring a wide range of innovations to market. We recently received FDA approval for the TAXUS(®) Liberte(®) Atom™ Paclitaxel-Eluting Coronary Stent System, the TAXUS(®) Liberte(®) Long Paclitaxel-Eluting Coronary Stent System and an expanded indication for the SpyScope(®) Access and Delivery Catheter, as well as CE Mark for the ENDOTAK RELIANCE(®) 4-SITE Defibrillation Lead System and the LATITUDE(®) Patient Management System. These approvals position us well for the remainder of the year and, perhaps more important, provide a springboard into 2010."

#### **Guidance for Third Quarter and Full Year 2009**

The Company estimates net sales for the third quarter of 2009 of between \$2.0 billion and \$2.1 billion. Adjusted earnings, excluding intangible asset impairment charges; acquisition-, divestiture-, litigation- and restructuring-related charges; and amortization expense, are estimated to range between \$0.17 and \$0.21 per share. The Company estimates net income on a GAAP basis of between \$0.08 and \$0.13 per share.

The Company has updated its net sales estimate for the full year of 2009 to between \$8.1 billion and \$8.4 billion. The Company expects adjusted earnings, excluding intangible asset impairment charges; acquisition-, divestiture-, litigation- and restructuring-related charges; discrete tax items, and amortization expense, for the full year of between \$0.82 and \$0.86 per share. The Company expects net income on a GAAP basis of between \$0.47 and \$0.53 per share.

Boston Scientific officials will be discussing these results with analysts on a conference call at 8:00 a.m. (ET) Tuesday, July 21, 2009. The Company will webcast the call to all interested parties through its website: <a href="https://www.bostonscientific.com">www.bostonscientific.com</a>. Please see the website for details on how to access the webcast. The webcast will be available for one year on the Boston Scientific website.

Boston Scientific is a worldwide developer, manufacturer and marketer of medical devices whose products are used in a broad range of interventional medical specialties. For more information, please visit: <a href="https://www.bostonscientific.com">www.bostonscientific.com</a>.

# **Cautionary Statement Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may be identified by words like "anticipate," "expect," "project," "believe," "plan," "estimate," "intend" and similar words. These forward-looking statements are based on our beliefs, assumptions and estimates using information available to us at the time and are not intended to be guarantees of future events or performance. These forward-looking statements include, among other things,

statements regarding our financial performance, our growth strategy, new product approvals, our market position, acquisitions and divestitures, restructuring activities and litigation matters. If our underlying assumptions turn out to be incorrect, or if certain risks or uncertainties materialize, actual results could vary materially from the expectations and projections expressed or implied by our forward-looking statements. These factors, in some cases, have affected and in the future (together with other factors) could affect our ability to implement our business strategy and may cause actual results to differ materially from those contemplated by the statements expressed in this press release. As a result, readers are cautioned not to place undue reliance on any of our forward-looking statements.

Factors that may cause such differences include, among other things: future economic, competitive, reimbursement and regulatory conditions; new product introductions; demographic trends; intellectual property; litigation; financial market conditions; and future business decisions made by us and our competitors. All of these factors are difficult or impossible to predict accurately and many of them are beyond our control. For a further list and description of these and other important risks and uncertainties that may affect our future operations, see Part I, Item IA- *Risk Factors* in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we may update in Part II, Item 1A - *Risk Factors* in Quarterly Reports on Form 10-Q we have filed or will file thereafter. We disclaim any intention or obligation to publicly update or revise any forward-looking statements to reflect any change in our expectations or in events, conditions, or circumstances on which those expectations may be based, or that may affect the likelihood that actual results will differ from those contained in the forward-looking statements. This cautionary statement is applicable to all forward-looking statements contained in this document.

## **Use of non-GAAP Financial Information**

A reconciliation of the Company's non-GAAP financial measures to the corresponding GAAP measures, and an explanation of the Company's use of these non-GAAP measures, is included in the exhibits attached to this press release.

#### CONTACT:

Paul Donovan 508-650-8541 (office) 508-667-5165 (mobile) Media Relations Boston Scientific Corporation

Larry Neumann 508-650-8696 (office) Investor Relations Boston Scientific Corporation

# BOSTON SCIENTIFIC CORPORATION CONDENSED CONSOLIDATED GAAP RESULTS OF OPERATIONS (Unaudited)

	Three Month June 30,	ns Ended Jur		hs Ended
in millions, except per share data	2009	2008	2009	2008
Net sales Cost of products solo	\$2,074 d 63			
Gross profit	1,444	1,420	2,847	2,886
Operating expenses: Selling, general and administrative exp Research and deve	d enses	671 65	55 1,32	1 1,315
expenses	263	253		
Royalty expense			98 16	94
Loss on program te Amortization exper				279
Intangible asset im		20 13.	, 233	213
charges	10	10	0	

Purchased research and development 17 16 17 29 Gain on divestitures (250) Restructuring charges 13 10 36 39 Litigation-related charges 287	
1,169 1,117 2,560 2,003	
Operating income 275 303 287 883	
Other income (expense): Interest expense (92) (118) (194) (249) Other, net (3) (85) (10) (72)	
Income before income taxes 180 100 83 562 Income tax expense (benefit) 22 2 (62) 142	
Net income \$158 \$98 \$145 \$420	=
Net income per common share - basic \$0.10 \$0.07 \$0.10 \$0.28 Net income per common share - assuming dilution \$0.10 \$0.07 \$0.10 \$0.28	
Weighted-average shares outstanding	
Basic 1,506.8 1,497.6 1,505.8 1,495.8 Assuming dilution 1,514.5 1,505.2 1,511.6 1,502.6	
BOSTON SCIENTIFIC CORPORATION CONDENSED CONDOLIDATED BALANCE SHEETS  June 30, December 31, in millions, except share data 2009 2008	
(Unaudited)	
(Unaudited)	
(Unaudited)  ASSETS  Current assets: Cash and cash equivalents \$ 1,194 \$ 1,641  Trade accounts receivable, net 1,444 1,402 Inventories 878 853 Deferred income taxes 870 911 Prepaid expenses and other current assets 410 645  Total current assets 4,796 5,452  Property, plant and equipment, net 1,719 1,728 Goodwill 12,425 12,421 Other intangible assets, net 6,981 7,244 Other long-term assets 272 294	
(Unaudited)	
ASSETS Current assets: Cash and cash equivalents \$1,194 \$1,641 Trade accounts receivable, net 1,444 1,402 Inventories 878 853 Deferred income taxes 870 911 Prepaid expenses and other current assets 410 645  Total current assets 4,796 5,452  Property, plant and equipment, net 1,719 1,728 Goodwill 12,425 12,421 Other intangible assets, net 6,981 7,244 Other long-term assets 272 294  LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Current debt obligations \$330 \$2 Accounts payable 213 239 Accrued expenses 2,021 2,612 Other current liabilities 186 380	
ASSETS Current assets: Cash and cash equivalents \$1,194 \$1,641 Trade accounts receivable, net 1,444 1,402 Inventories 878 853 Deferred income taxes 870 911 Prepaid expenses and other current assets 410 645  Total current assets 4,796 5,452  Property, plant and equipment, net 1,719 1,728 Goodwill 12,425 12,421 Other intangible assets, net 6,981 7,244 Other long-term assets 272 294  LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Current debt obligations \$330 \$2 Accounts payable 213 239 Accrued expenses 2,021 2,612	

Other long-term liabilities 1,944 1,727

Commitments and contingencies

Stockholders' equity Preferred stock, \$.01 par value -

authorized 50,000,000 shares, none issued and outstanding

Common stock, \$.01 par value authorized 2,000,000,000 shares

and issued 1,507,258,301 shares

as of June 30, 2009 and 1,501,635,679 shares as of December 31, 2008

Additional paid-in capital 16,009 15,944 Other stockholders' deficit (2,588) (2,732)(53)

Total stockholders' equity 13,414

13,174

\$26,193 \$27,139

#### **BOSTON SCIENTIFIC CORPORATION** NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

Three Months Ended June 30, Six Months Ended June 30,

\_\_\_\_\_ 2009 2008 2009 2008 -----

Impact Impact Impact

per per per

in millions, except Net diluted Net diluted Net diluted Net diluted per share data income share income share income share income share

\_\_\_\_\_\_

\$158 \$0.10 \$98 \$0.07 \$145 \$0.10 \$420 \$0.28 GAAP results

Non-GAAP adjustments:

Intangible asset impairment

8 0.01 8 0.01 charges

Acquisition-

related charges 17 0.01 19 0.01 17 0.01 27 0.02

Divestiture-

related losses

64 0.04 (2) (0.00) (51) (0.04) (gains)

Restructuring-

related charges 22 0.02 15 0.01 47 0.03 47 0.03

Litigation-

related charges 240 0.15

Discrete tax

(11) (0.01) (74) (0.05) items

Amortization

expense 103 0.07 108 0.07 205 0.14 218 0.15

Adjusted results \$297 \$0.20 \$304 \$0.20 \$586 \$0.39 \$661 \$0.44

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

**BOSTON SCIENTIFIC CORPORATION** NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (CONT.) (Unaudited)

(in millions)	June	30, 	Ju	ine 3	0,	
2	009 2	800	2009	) 2		
Intangible asset impairm charges:						
Intangible asset impairment charges	\$	10		\$10		
Income tax benefit (a)	(	2)		(2)		
Intangible asset impairm charges, net of tax	ent \$8		\$	8		
	=====  es: 					
dovolopment	) ∉17	ď	16	¢17	¢.	20
Acquisition-related charge Purchased research and development Income tax expense	<b>фт</b> /	Þ	10	φ1/	φ.	_ 9
(benefit) (a)		3		(2)		
Acquisition-related charg net of tax	es, \$17	\$19	\$1	7		
==	=====	====		-==	= ==	
Divestiture-related losse (gains):	5					
Gain on divestitures				\$(	250)	
Loss (gain) on sale of no strategic investments (	b)				)	96
	 96		3) (1			
Income tax (benefit)						
expense (a)			1		03	
Divestiture-related losse (gains), net of tax					\$(51)	)
==	=====	====		-==	= ==	
Restructuring-related cha		10	#10	4-	20	<b>#30</b>
Restructuring charges Restructuring-related cl						
						_0
Income tax benefit (a)	30 2	1 8)	66 (6)	65 (10)	/1	8)
Restructuring-related ch		0)	(0)	(19)	(1	U)
net of tax	\$22	\$15 		7		
==	=====	====		-==		
Litigation-related charge				20-		
Litigation-related charg Income tax benefit (a)				287 17)		
 Litigation-related charge	 S.					
net of tax			\$240			
==	=====	====		===	= ==	
Discrete tax items:		,				
Income tax benefit (a) ==	\$( =====			\$(74 ====		
Amortization expense:						
Amortization expense	\$	126	\$135	\$	255	\$279
Income tax benefit (a)					) (	61)
 Amortization expense,						
net of tax	\$103	\$10	8 \$2	205	\$21	18
==	====	====			= ==	

(a) Amounts are tax effected at the Company's effective tax rate, unless the amount is a significant unusual or infrequently occurring item in accordance with FASB Interpretation No. 18, "Accounting for Income Taxes in Interim Periods."

- (b) Recorded to other, net.
- (c) In the second quarter of 2009, recorded \$12 million to cost of products sold; \$4 million to selling, general and administrative expenses; and \$1 million to research and development expenses. In the second quarter of 2008, recorded \$3 million to cost of products sold; \$6 million to selling, general and administrative expenses; and \$2 million to research and development expenses. In the first half of 2009, recorded \$22 million to cost of products sold; \$6 million to selling, general and administrative expenses; and \$2 million to research and development expenses. In the first half of 2008, recorded \$7 million to cost of products sold; \$15 million to selling, general and administrative expenses; and \$4 million to research and development expenses.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### BOSTON SCIENTIFIC CORPORATION WORLDWIDE SALES (Unaudited)

	Change					
	Three Month					
	June 30,	ant				
in millions	2009	2008	Basis Bas	/ sis		
United States			10 %	10 %		
EMEA	469	531 (	12)% 2	%		
EMEA Japan Inter-Continental	240 169	205 1	.7 % 9 %	6		
Inter-Continental	169	181	(6)%	8 %		
International	878 			· %		
Subtotal	2,072	2,005	3 % 7	%		
Divested Businesse	es 2			N/A		
Worldwide	\$2,074 =====					
	<b>-</b> 1 <b>14</b>	Chang				
	Three Months	s Ended				
	June 30,	s Ended As Repor	rted Const	ant		
	June 30, 2009	s Ended As Repor Currency 2008	rted Const y Currency Basis Bas	ant /		
	June 30,  2009	S Ended As Repor Currency 2008	rted Const y Currency Basis Bas	ant / sis	10.04	
	June 30, 2009 anagement 37	As Repor Currency 2008 \$ 609 38	rted Const y Currency Basis Bas  \$ 578 (3)% (	ant / sis 5 %	10 %	
Cardiac Rhythm Ma	2009 anagement 37	As Report Currency 2008 \$ 609	rted Const y Currency Basis Bas  \$ 578 (3)% (	ant / sis 5 % (1)%		
Cardiac Rhythm Ma Electrophysiology Cardiac Rhythm Mar	June 30, 2009  anagement 37 anagement Gro	s Ended As Repor Currency 2008	rted Const y Currency Basis Bas  \$ 578 (3)% (	ant / /sis 5 % (1)% 5 %		
Cardiac Rhythm Ma Electrophysiology Cardiac Rhythm Mar	June 30, 2009  anagement 37  anagement Gro iology 7 tions 1	S Ended As Repor Currency 2008 \$ 609 38 5 409 646 736 71 177	rted Const y Currency Basis Bas 	ant / /sis 5 % (1)% 5 %		
Cardiac Rhythm Ma Electrophysiology Cardiac Rhythm Mar	June 30, 2009  anagement 37  agement Gro iology 7 tions 1	\$ Ended As Repor Currency 2008 \$ 609 38 5 446 736 71 177	rted Const y Currency Basis Bas 	ant / sis 5 % (1)% 5 % 8 % 2 %		
Cardiac Rhythm Ma Electrophysiology Cardiac Rhythm Mar Interventional Card Peripheral Interven	June 30,	s Ended As Repor Currency 2008 \$ 609 38 5 446 736 70 71 177 07 884	rted Const y Currency Basis Bas 	ant / sis 5 % (1)% 5 % 8 % 2 %		
Cardiac Rhythm Mar Electrophysiology Cardiac Rhythm Mar Interventional Card Peripheral Interven Cardiovascular Grou Neurovascular	June 30,	s Ended As Repor Currency 2008  \$ 609 38 5 400 71 177 07 884	rted Const y Currency Basis Bas 	ant / sis 5 % (1)% 5 % 2 % 7 %		
Cardiac Rhythm Ma Electrophysiology Cardiac Rhythm Mar Interventional Card Peripheral Interven Cardiovascular Grou	June 30,	s Ended As Repor Currency 2008 \$ 609 38 500 71 177 07 884 92 243 14 109	rted Const y Currency Basis Bas 	ant / sis 5 % (1)% 5 % 2 % 7 %		
Cardiac Rhythm Mar Electrophysiology Cardiac Rhythm Mar Interventional Card Peripheral Interven Cardiovascular Grou Neurovascular	June 30, 2009  Inagement 37  Inagement Gro  Inageme	s Ended As Repor Currency 2008 \$ 609 38 500p 646 736 70 71 177 07 884 92 243 14 109	rted Const y Currency Basis Bas 	ant // sis 5 % (1)% 5 % 2 % 7 % 0 % 6 % 7 %		

Subtotal 2,072 2,005 3 % Divested Businesses 2 19 N/A N/A Worldwide \$2,074 \$2,024 2 % 7 % Growth rates are based on actual, non-rounded amounts and may not recalculate precisely. An explanation of the Company's use of these non-GAAP measures is provided at the end of this document. **BOSTON SCIENTIFIC CORPORATION** NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited) Q2 2009 Net Sales as compared to Q2 2008 \_\_\_\_\_ Change ----- Estimated As Reported Constant Impact of Currency Currency Foreign in millions Basis Basis Currency United States **EMEA** Japan Inter-Continental International (39) 44 (83) -----67 150 Subtotal (83) Divested Businesses (17) (17) Worldwide \$ 50 \$ 133 \$ (83) \_\_\_\_\_\_ Q2 2009 Net Sales as compared to Q2 2008 \_\_\_\_\_ Change ----- Estimated As Reported Constant Impact of Currency Currency Foreign Basis Basis Currency in millions Cardiac Rhythm Management \$ 31 \$ 57 \$ (26) (1) 0 (1) Electrophysiology Cardiac Rhythm Management Group 30 57 (27)

Cardiac Rhythm Management Electrophysiology (1) 0 (1)

Cardiac Rhythm Management Group 30 57

Interventional Cardiology 29 57 (28)
Peripheral Interventions (6) 3 (9)

Cardiovascular Group 23 60 (37)

Neurovascular (5) 0 (5)

Endoscopy 3 14 (11)
Urology/Gynecology 5 7 (2)

=	=======	======		============	
Worldwide	\$ 50	\$ 133	\$ (83)		
Divested Businesses	(17	') (17	) 0		
Subtotal	67	150	(83)		
Neuromodulation	11	12	(1)		
Endosurgery Group	8	21	(13)		

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

# BOSTON SCIENTIFIC CORPORATION WORLDWIDE SALES (Unaudited)

in millions	Change Six Months Ended June 30, As Reported Constant Currency Currency 2009 2008 Basis Basis	
United States	\$2,364 \$2,205 7 % 7	7 %
EMEA Japan Inter-Continental	915 1,039 (12)% 3 % 482 427 13 % 3 % 316 349 (10)% 7	
International	1,713 1,815 (6)% 4 <sup>9</sup>	
Subtotal	4,077 4,020 1% 6%	
	s 7 51 N/A N/A	
	\$4,084 \$4,071 0 % 4 ===================================	
	Change Six Months Ended June 30, As Reported Constant Currency Currency 2009 2008 Basis Basis	
	nagement \$1,197 \$1,143 74 76 (3)% (1)	
	agement Group 1,271 1,219	
Interventional Cardi Peripheral Intervent	ology 1,473 1,463 1 % ions 329 355 (8)%	5 % (3)%
	1,802 1,818 (1)%	3 %
Neurovascular	174 184 (5)% 0	%
Endoscopy Urology/Gynecology	478 472 1 % 6 % 219 209 5 %	7 %
Endosurgery Group	697 681 2 %	6 %
Neuromodulation	133 118 13 %	L4 %

Subtotal	4,077 4,02	0 1%	6 %	
Divested Business	es 7		N/A	
Worldwide		071 0 %		=====
Growth rates are ba recalculate precisel		rounded an	nounts and m	nay not
An explanation of the provided at the end		f these non	-GAAP measu	ıres is
	(Unaudited) 009 YTD Net Sales  Change 	Estimated		3 YTD
in millions	As Reported Cons Currency Currei Basis Basi	stant Impa ncy Foreig	ın	
United States  EMEA Japan Inter-Continental	\$ 159 \$ (124) 26 55 13 (33)	5 \$(150	9)	
International	(102)	 55 (167		
Subtotal	57 224			
Divested Business	es (44)	(44)	0	

#### Q2 2009 YTD Net Sales as compared to Q2 2008 YTD

Change ----- Estimated As Reported Constant Impact of Currency Currency Foreign Basis Basis Currency in millions Cardiac Rhythm Management \$ 54 \$ 107 Electrophysiology (2) 0 (2) \$ (53) \_\_\_\_\_ Cardiac Rhythm Management Group 52 107 (55) Interventional Cardiology 10 67 (57) Peripheral Interventions (26) (9) (17) (57) Cardiovascular Group (16) 58 (74) Neurovascular (10) (1) (9) 6 29 (23) 10 15 (5) Endoscopy

Urology/Gynecology

Endosurgery Group	16	44	(28)
Neuromodulation	15	16	(1)
Subtotal	57	224 (	(167)
Divested Businesses	(44)	(44)	0
<del></del>			
Worldwide	\$ 13 	\$ 180	\$(167) 

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

# BOSTON SCIENTIFIC CORPORATION ESTIMATED NON-GAAP NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

Q3 2009 Estimate Q3 2009 Estimate

	(Low)	(High)	)
GAAP results	\$0.08		\$0.13
Estimated restructurin related charges Estimated amortizatio Adjusted results	0.02	0.07	0.01 0.07 \$0.21
	2009 Estimate (Low)		
GAAP results	\$0.47	9	\$0.53
Estimated intangible a impairment charges Estimated acquisition-	0.0	)1	0.01
credits	(0.11)	(0.1	.1)
Estimated restructurin charges	g-related 0.08	0.	06
Estimated litigation-re Estimated discrete tax			

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

\$0.82

## **Use of Non-GAAP Financial Measures**

Estimated amortization expense 0.27

Adjusted results

To supplement Boston Scientific's condensed consolidated financial statements presented on a GAAP basis; the Company discloses certain non-GAAP measures that exclude certain amounts, including non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange. These non-GAAP measures are not in accordance with, or an alternative for, generally accepted accounting principles in the United States.

0.27

\$0.86

The GAAP measure most comparable to non-GAAP net income is GAAP net income and the GAAP measure most comparable to non-GAAP net income per share is GAAP net income per share. Reconciliations of each of these

non-GAAP financial measures to the corresponding GAAP measure are included in the accompanying schedules.

To calculate regional and divisional revenue growth rates that exclude the impact of foreign exchange, the Company converts actual current-period net sales from local currency to U.S. dollars using constant foreign exchange rates. The GAAP measure most comparable to this non-GAAP measure is growth rate percentages based on GAAP revenue. A reconciliation of this non-GAAP financial measure to the corresponding GAAP measure is included in the accompanying schedules.

#### Use and Economic Substance of Non-GAAP Financial Measures Used by Boston Scientific

Management uses these supplemental non-GAAP measures to evaluate performance period over period, to analyze the underlying trends in the Company's business, to assess its performance relative to its competitors, and to establish operational goals and forecasts that are used in allocating resources. In addition, management uses these non-GAAP measures to further its understanding of the performance of the Company's operating segments. The adjustments excluded from the Company's non-GAAP measures are consistent with those excluded from its reportable segments' measure of profit or loss. These adjustments are excluded from the segment measures that are reported to the Company's chief operating decision maker and are used to make operating decisions and assess performance.

The following is an explanation of each of the adjustments that management excluded as part of its non-GAAP measures for the six months ended June 30, 2009 and 2008 and for the forecasted three month period ending September 30, 2009 and full year ending December 31, 2009, as well as reasons for excluding each of these individual items:

- Intangible asset impairment charges These amounts represent non-cash write-downs of certain of the Company's intangible assets. Following the Company's acquisition of Guidant in 2006, and the related increase in the Company's debt, management has heightened its focus on cash generation and debt pay down. Management removes the impact of these charges from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, these charges are excluded from management's assessment of operating performance and are also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- <u>Acquisition-related charges</u> These adjustments consist of purchased research and development.
  Purchased research and development is a highly variable charge based on the extent and nature of
  external technology acquisitions during the period. Management removes the impact of purchased
  research and development from the Company's operating results to facilitate an evaluation of the
  Company's current operating performance and a comparison to the Company's past operating
  performance.
- <u>Divestiture-related gains and losses</u> These amounts represent gains and losses, and related tax impacts, that the Company recognized related to the sale of non-strategic assets, including the sale of certain businesses, development programs and non-strategic investments. The sale and transfer of these non-strategic assets were substantially completed during 2008. These gains and losses are not indicative of future operating performance and are not used by management to assess operating performance. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- Restructuring and restructuring-related charges These adjustments primarily represent severance, employee-related retention incentives, asset write-offs, accelerated depreciation, costs to transfer production lines from one facility to another, and other costs associated with the Company's plant network optimization and expense and head count reduction initiatives. These expenses are not indicative of the Company's on-going operating performance and are excluded by management in assessing the Company's operating performance, as well as from the Company's operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- <u>Litigation-related charges</u> These charges are attributable to certain patent litigation matters. These amounts represent significant charges during the first quarter of 2009 and do not reflect expected on-

going operating expenses. Accordingly, management excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and for comparison to the Company's past operating performance.

- <u>Discrete tax items</u> These items represent current period adjustments of certain tax positions, which were initially established in prior periods as a result of acquisitions or as a result of divestiture-, significant litigation- or restructuring-related charges. These adjustments do not reflect expected on-going operating results. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and for comparison to the Company's past operating performance.
- <u>Amortization expense</u> Amortization expense is a non-cash charge and does not impact the Company's liquidity or compliance with the covenants included in its debt agreements. Management removes the impact of amortization from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, amortization expense is excluded from management's assessment of operating performance and is also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded amortization expense for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- <u>Foreign exchange on net sales</u> The impact of foreign exchange is highly variable and difficult to predict. Accordingly, management excludes the impact of foreign exchange for purposes of reviewing regional and divisional revenue growth rates to facilitate an evaluation of the Company's current operating performance and comparison to the Company's past operating performance.

#### Material Limitations Associated with the Use of Non-GAAP Financial Measures

Non-GAAP net income, non-GAAP net income per diluted share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange may have limitations as analytical tools, and these non-GAAP measures should not be considered in isolation from or as a replacement for GAAP financial measures. Some of the limitations associated with the use of these non-GAAP financial measures are:

- Items such as purchased research and development and divestiture-related gains and losses reflect economic costs to the Company and are not reflected in non-GAAP net income and non-GAAP net income per diluted share.
- Items such as restructuring and restructuring-related expenses, litigation-related charges, and discrete tax items that are excluded from non-GAAP net income and non-GAAP net income per diluted share can have a material impact on cash flows and GAAP net income and net income per diluted share.
- Amortization expense and intangible asset impairment charges, though not directly affecting Boston
  Scientific's cash flow position, represent a reduction in value of intangible assets. The expense associated
  with this reduction in value is not included in Boston Scientific's non-GAAP net income or non-GAAP net
  income per diluted share and therefore these measures do not reflect the full effect of the reduction in
  value of those intangible assets.
- Revenue growth rates stated on a constant currency basis, by their nature, exclude the impact of foreign exchange, which may have a material impact on GAAP net sales.
- Other companies may calculate non-GAAP net income, non-GAAP net income per diluted share, or regional and divisional revenue growth rates that exclude the impact of foreign exchange differently than Boston Scientific does, limiting the usefulness of those measures for comparative purposes.

# Compensation for Limitations Associated with Use of Non-GAAP Financial Measures

Boston Scientific compensates for the limitations on its non-GAAP financial measures by relying upon its GAAP results to gain a complete picture of the Company's performance. The non-GAAP numbers focus instead upon the core business of the Company, which is only a subset, albeit a critical one, of the Company's performance.

The Company provides detailed reconciliations of each non-GAAP financial measure to its most directly

comparable GAAP measure in the accompanying schedules, and Boston Scientific encourages investors to review these reconciliations.

#### Usefulness of Non-GAAP Financial Measures to Investors

The Company believes that presenting non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange in addition to the related GAAP measures provides investors greater transparency to the information used by Boston Scientific management for its financial and operational decision-making and allows investors to see Boston Scientific's results "through the eyes" of management. The Company further believes that providing this information better enables Boston Scientific's investors to understand the Company's operating performance and to evaluate the methodology used by management to evaluate and measure such performance.

SOURCE Boston Scientific Corporation

SOURCE: Boston Scientific Corporation

Web site: <a href="http://www.bostonscientific.com/">http://www.bostonscientific.com/</a>

https://news.bostonscientific.com/news-releases?item=59167