### Boston Scientific Announces Results for Third Quarter Ended September 30, 2009

PRNewswire NATICK, Mass. (NYSE:BSX)

NATICK, Mass., Oct. 19 /PRNewswire-FirstCall/ -- Boston Scientific Corporation (NYSE: BSX) today announced financial results for the third quarter ended September 30, 2009, as well as guidance for net sales and earnings per share (EPS) for the fourth quarter and full year 2009.

#### Third quarter highlights (Sales growth rates are constant currency):

- Increased sales three percent to \$2.025 billion and achieved adjusted EPS of \$0.19, both within the Company's guidance ranges
- Reported GAAP EPS of \$0.13, at the high end of the Company's range
- Maintained leadership position in the worldwide drug-eluting stent (DES) market with a 41 percent share, including a 49 percent share of the U.S. market and a 47 percent share of the Japanese market
- Increased worldwide cardiac rhythm management (CRM) product sales eight percent
- Increased worldwide Endosurgery sales eight percent, including a 10 percent increase in Endoscopy sales
- Increased worldwide Neuromodulation sales 21 percent
- Prepaid \$225 million of term loan debt
- Settled 14 outstanding patent litigation matters with Johnson & Johnson

"So far this year, CRM market growth has not been as strong as expected, but our CRM business has continued to grow, and we have not seen the slowdown in hospital stocking described by St. Jude," said Ray Elliott, President and Chief Executive Officer of Boston Scientific. "In DES, we maintained our worldwide leadership position. A key component of that leadership has been our TAXUS franchise, which has been studied in more than 46,000 patients over the past nine years. The COMPARE data presented last month are inconsistent with the overall body of TAXUS evidence, and we expect that the results of future studies will be more in line with those of other TAXUS trials. Single-center, non-double blinded, underpowered studies, such as COMPARE, are not considered optimal trial protocol. Moreover, we have the industry's only two-drug platform and the finest sales and marketing team in the business, two important competitive advantages that should help ensure continued DES leadership."

Net sales for the third quarter of 2009 were \$2.025 billion, as compared to net sales of \$1.978 billion for the third quarter of 2008, which included sales from divested businesses of \$12 million. Excluding the impact of foreign currency and sales from divested businesses, net sales increased three percent over the prior period.

Worldwide CRM sales for the third quarter -- on a reported basis -- were as follows:

(in millions)	U.S.	Interr	national	Wo	rldwide	
(	Q3 2009 Q3	2008 Q3	2009	Q3 2008	Q3 200	9 Q3 2008
-						
ICD system:	s \$314	\$291	\$131	\$132	\$445	\$423
Pacemaker	systems 9	0 86	73	63	163	149
	404 377	204	195	608	572	
Electrophys	iology 30	30	8	10	38 40	)
Total CRM	\$434	\$407	\$212	\$205	\$646	\$612
	==== =	=== :	====	====	===	= ====

Worldwide coronary stent system sales for the third guarter -- on a reported basis -- were as follows:

(in millions	)	U.S.	Inte	ernation	al V	Vorldwide	
	-						
	Q3 20	09 Q3	2008	Q3 2009	Q3 200	8 Q3 200	9 Q3 2008
Drug-elutir	ng	\$222	\$209	\$189	\$187	\$411	\$396
Bare-meta	I	14	19	27	31	41 50	
Total coron	ary						
stent syste	ems	\$236	\$228	\$210	5 \$21	8 \$452	\$446
	==:	== =	===	====	===	= ===	= ====

Reported net income for the third quarter of 2009 was \$200 million, or \$0.13 per share. Reported results included litigation-related credits, restructuring and restructuring-related costs and amortization expense (aftertax) of \$91 million, or \$0.06 per share, which consisted of:

- a \$37 million (\$58 million pre-tax) credit associated with the reduction of previously recorded reserves associated with certain litigation-related matters;
- \$21 million (\$28 million pre-tax) of restructuring and restructuring-related costs associated with the Company's Plant Network Optimization program and 2007 restructuring plan; and
- \$107 million (\$126 million pre-tax) of amortization expense.

Adjusted net income for the third quarter of 2009, excluding these net charges, was \$291 million, or \$0.19 per share.

Reported net loss for the third quarter of 2008 was \$62 million, or \$0.04 per share. Reported results included intangible asset impairment charges; acquisition-, divestiture-, and litigation-related net charges; restructuring and restructuring-related costs and amortization expense (after-tax) of \$298 million, or \$0.20 per share. Adjusted net income for the third quarter of 2008, excluding these charges, was \$236 million, or \$0.16 per share.

"The quarter was marked by significant clinical accomplishments," said Elliott. "We announced final results from the MADIT-CRT trial, which clearly demonstrated that CRT-D therapy slows the progression of heart failure, and we completed enrollment in the PLATINUM workhorse trial evaluating our next-generation PROMUS® Element™ Everolimus-Eluting Coronary Stent System. We also obtained key product approvals, including CE Mark for the LATITUDE Patient Management System and FDA approval of the TAXUS® Liberte® Long Paclitaxel-Eluting Coronary Stent System. These developments are further evidence of the strength and promise of our CRM and Cardiovascular businesses."

#### **Guidance for Fourth Quarter and Full Year 2009**

The Company estimates net sales for the fourth quarter of 2009 of between \$2.025 billion and \$2.125 billion. Adjusted earnings -- excluding acquisition-related credits, restructuring and restructuring-related costs, and amortization expense -- are estimated to range between \$0.17 and \$0.21 per share. The Company estimates net income on a GAAP basis of between \$0.20 and \$0.25 per share.

The Company has updated its net sales estimate for the full year of 2009 to between \$8.134 billion and \$8.234 billion. The Company now expects adjusted earnings for the full year -- excluding intangible asset impairment charges; acquisition-, divestiture-, and litigation-related net charges; restructuring and restructuring-related costs; discrete tax items; and amortization expense -- of between \$0.75 and \$0.79 per share. The Company expects net income on a GAAP basis of between \$0.43 and \$0.48 per share.

Boston Scientific officials will be discussing these results with analysts on a conference call at 8:00 a.m. (ET) Tuesday, October 20. The Company will webcast the call to all interested parties through its website: <a href="https://www.bostonscientific.com">www.bostonscientific.com</a>. Please see the website for details on how to access the webcast. The webcast will be available for one year on the Boston Scientific website.

Boston Scientific is a worldwide developer, manufacturer and marketer of medical devices whose products are used in a broad range of interventional medical specialties. For more information, please visit: <a href="https://www.bostonscientific.com">www.bostonscientific.com</a>.

#### **Cautionary Statement Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may be identified by words like "anticipate," "expect,"

"project," "believe," "plan," "estimate," "intend" and similar words. These forward-looking statements are based on our beliefs, assumptions and estimates using information available to us at the time and are not intended to be guarantees of future events or performance. These forward-looking statements include, among other things, statements regarding our financial performance, our growth strategy, new product approvals, clinical trials, our market position, acquisitions and divestitures, restructuring activities and litigation matters. If our underlying assumptions turn out to be incorrect, or if certain risks or uncertainties materialize, actual results could vary materially from the expectations and projections expressed or implied by our forward-looking statements. These factors, in some cases, have affected and in the future (together with other factors) could affect our ability to implement our business strategy and may cause actual results to differ materially from those contemplated by the statements expressed in this press release. As a result, readers are cautioned not to place undue reliance on any of our forward-looking statements.

Factors that may cause such differences include, among other things: future economic, competitive, reimbursement and regulatory conditions; new product introductions; demographic trends; intellectual property; litigation; financial market conditions; and future business decisions made by us and our competitors. All of these factors are difficult or impossible to predict accurately and many of them are beyond our control. For a further list and description of these and other important risks and uncertainties that may affect our future operations, see Part I, Item IA- *Risk Factors* in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we may update in Part II, Item 1A - *Risk Factors* in Quarterly Reports on Form 10-Q we have filed or will file hereafter. We disclaim any intention or obligation to publicly update or revise any forward-looking statements to reflect any change in our expectations or in events, conditions, or circumstances on which those expectations may be based, or that may affect the likelihood that actual results will differ from those contained in the forward-looking statements. This cautionary statement is applicable to all forward-looking statements contained in this document.

#### **Use of non-GAAP Financial Information**

A reconciliation of the Company's non-GAAP financial measures to the corresponding GAAP measures, and an explanation of the Company's use of these non-GAAP measures, is included in the exhibits attached to this press release.

#### CONTACT:

Paul Donovan 508-650-8541 (office) 508-667-5165 (mobile) Media Relations Boston Scientific Corporation

Larry Neumann 508-650-8696 (office) Investor Relations Boston Scientific Corporation

## BOSTON SCIENTIFIC CORPORATION CONDENSED CONSOLIDATED GAAP RESULTS OF OPERATIONS (Unaudited)

	Three Month September	30,		Nine Months Ended September 30,			
in millions, except per sha			2009	2008			
Net sales Cost of product	+-/		\$6,109 1,867	\$6,048 1,839			
Gross profit	1,396	1,323	4,242	4,209			
Operating expenses: Selling, general and administrative expenses 665 610 1,987 1,925 Research and development							
	258	252	778	749			
Royalty expen Loss on progra		51	149	144			
termination Amortization			16				

expense	126	131	381	410			
Intangible asset impairment charge		155	10	155			
Purchased research and development		(8)	17	21			
Acquisition-related milestone	-	250)	(25				
Gain on divestitures Restructuring charg		20	(2 44	59) 59			
Litigation-related net (credits) charge	es (58)	334		334			
 1,05		 95 3,		297			
Operating income		28	631	912			
Other Income (exper							
Interest expense Other, net		(112) 16					
Income (loss) before							
income taxes Income tax	250	(68)	333	494			
expense (benefit)	50 	(6) 	(12) 	136			
Net income (loss)	\$200 == =		\$345 ====				
Net income (loss) per common share - basic \$0.13 \$(0.04) \$0.23 \$0.24 Net income (loss) per common share - assuming dilution \$0.13 \$(0.04) \$0.23 \$0.24 Weighted-average shares outstanding							
		NTIFIC CORI		SHEETS			
in millions, except sh	nare data	September :	30, Decem 2009	ber 31, 2008			
		 (Unaudited)	)				
ASSETS Current assets: Cash and cash equivalent rade accounts receil received income tax Prepaid expenses as	eivable, ne xes	9	1,431 942 85 825 ts				
Total current assets			4,962	5,452			
Property, plant and e Goodwill Other intangible asso Other long-term asso	ets, net	12,4  \$26,229	432 12,4	7,244 294 9			
LIABILITIES AND STO	CKHOLDE	RS' EQUITY					
Current liabilities: Current debt obligat	tions		\$106	\$2			
Accounts payable Accrued expenses			225 2,137	239 2,612			
Other current liabilit	ties		264	380			

Total current liabilities		2,732	3,233		
Long-term debt Deferred income taxes Other long-term liabilities		5,924 2,133 1,849	6,743 2,262 1,727		
Commitments and conting	encies				
Stockholders' equity Preferred stock, \$.01 par	outstanding value - authoriz d issued of September : s as of Deceml	30, 2009 ber 31, 200 16,056 (2,387) (93)	15,944 (2,732)	15	
Total stockholders' equity		13,591	13,174		
	\$26,22	9 \$27,1 === =:			
NON-GAAP NET INCOM	SCIENTIFIC CO ME AND NET IN udited)			SHARE RECONCILIATIONS	
	Three Months	Ended Sep	tember 30,		
	2009				
	Impact	Impac	t		
in millions, except per sha		(loss) dilu ome shar		share	
GAAP results Non-GAAP adjustments: Intangible asset impairme Acquisition-related net (cr Divestiture-related net ga Restructuring-related chai	ent charges redits) charges ins rges 2	(26) 1 0.01	129 0.09 (192) (0.13 ) (0.02)* 25 0.02	3) *	
Litigation-related net (cred Discrete tax items	dits) charges(	(37) (0.02	) 266 0	.18 *	
Amortization expense	107 	0.07	96 0.06	*	
Adjusted results	\$291 \$0 ==== ====	0.19		=	
	Nine Months E		ember 30,		
	2009	2008			
	Impact	Impac	t		
	per Net diluted	per Net dilu	ted		
in millions, except per sha	re data inc		e income	share	
GAAP results	\$345 \$6	0.23 \$35	8 \$0.24		
Non-GAAP adjustments: Intangible asset impairme Acquisition-related net (credits) charges Divestiture-related net ga Restructuring-related char Litigation-related net	17 0 ins (2)	(0.00)	1 129 ( ) (0.11) (78) (0.06 72 0.09		

	====	===	=== =	===	=====
Adjusted results	\$	 878	\$0.58	\$897	\$0.60
Amortization expense		312	0.20	314	0.21
Discrete tax items		(74)	(0.05)		
(credits) charges	2	203	0.13	266	0.18

<sup>\*</sup> Assumes dilution of 7.0 million shares

# BOSTON SCIENTIFIC CORPORATION NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (CONT.) (Unaudited)

(Unau	dited)
(in millions)	Three Months Nine Months Ended Ended September 30, September 30,
	2009 2008 2009 2008 
Intangible asset impairme Intangible asset impairme Income tax benefit (a)	
Intangible asset impairment of tax	
Acquisition-related net (cre Acquisition-related mileste Purchased research and d	one \$(250) \$(250)
Income tax expense (a)	(258) 17 (229) 66 65
Acquisition-related net (cre charges, net of tax	
Divestiture-related net gai Gain on divestitures Net (gain) loss on sale of i	\$(250) nvestments (b) \$(15) \$(3) 80
Income tax (benefit) expe	(15) (3) (170) ense (a) (11) 1 92
Divestiture-related net gai net of tax	
Restructuring-related char Restructuring charges Restructuring-related cha	ges: \$9 \$20 \$44 \$59 rges(c) 19 14 50 40 
Income tax benefit (a)	28
Restructuring-related char net of tax	
Litigation-related net (cred Litigation-related charges Litigation-related credits	
Income tax expense (ben	(58) 334 229 334 efit) (a) 21 (68) (26) (68)

Litigation-related net (cre charges, net of tax	edits) ====	\$(37) = ===	\$266 \$203 = ====	\$266 ====
Discrete tax items: Income tax benefit (a)		===	\$(74) ==	
Amortization expense: Amortization expense Income tax benefit (a)		\$126 (19)	\$131 \$38 (35) (69)	31 \$410 (96)

(a) Amounts are tax effected at the Company's effective tax rate, unless the amount is a significant unusual or infrequently occurring item in accordance with FASB Accounting Standards Codification section 740-270-30, "General Methodology and Use of Estimated Annual Effective Tax Rate."

\$107

\$96 \$312

\$314

(b) Recorded to other, net.

Amortization expense, net of tax

(c) In the third quarter of 2009, recorded \$13 million to cost of products sold; \$5 million to selling, general and administrative expenses; and \$1 million to research and development expenses. In the third quarter of 2008, recorded \$4 million to cost of products sold; \$9 million to selling, general and administrative expenses; and \$1 million to research and development expenses. In the first nine months of 2009, recorded \$36 million to cost of products sold; \$11 million to selling, general and administrative expenses; and \$3 million to research and development expenses. In the first nine months of 2008, recorded \$11 million to cost of products sold; \$24 million to selling, general and administrative expenses; and \$5 million to research and development expenses.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

Change

#### BOSTON SCIENTIFIC CORPORATION WORLDWIDE SALES (Unaudited)

	Change					
in millions	September 3	30, C Basis	Currency Basis	Constant Currency		
United States	\$1,167	\$1,125	4%	4%		
, ,	438 243 ental 175	198	. ,	(1)% 7% 9%		
International	856 	841 	2% 	3%		
Subtotal	2,023	1,966	3%	3%		
Divested Bus	sinesses 2	12 ===	•	•		
	\$2,025 =====		2%	3% ===		

	Three Months	Ended	As Report	ed Cons	stant
	September	30, C	Currency	Currenc	y
		Basis	Basis	3	
in millions	2009	2008			
Cardiac Rhythr	n Managemen	t \$608	\$572	6%	89

8%

Electrophysiolo	gy	38	40	(3)%	(3)%
Cardiac Rhythm	Manage	ement			

Group 646 612 6% 7%

Interventional Cardiology 682 694 (2)% (2)% Peripheral Interventions 164 (1)% 0%

Cardiovascular Group (2)% 846 860 (2)%

(2)% Neurovascular 85 88 (2)% Endoscopy 260 238 10% Urology/Gynecology 114 109 4% 4% **Endosurgery Group** 374 347 8% 8%

Neuromodulation 72 59 21% 21%

Subtotal 2,023 1,966 3%

**Divested Businesses** 12 N/A

\$2,025 Worldwide \$1.978 2% 3% === ===

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### **BOSTON SCIENTIFIC CORPORATION** NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

Q3 2009 Net Sales as compared to Q3 2008

Change -----**Estimated** As Reported Constant Impact of Currency Currency Foreign Basis Basis Currency in millions **United States** \$42 \$42 **EMEA** (34)(4) \$(30) Japan 45 13 32 Inter-Continental 4 17 (13)International 15 26 (11)Subtotal 68 (11)**Divested Businesses** (10)(10)Worldwide \$47 \$58 \$(11) \_\_\_\_\_\_

Q3 2009 Net Sales as compared to Q3 2008

Change

----- Estimated
As Reported Constant Impact of
Currency Currency Foreign
Basis Basis Currency

in millions

Cardiac Rhythm Management Electrophysiology Cardiac Rhythm Management (	(2)	(2)	\$45 0 43	\$(9) (9)
Interventional Cardiology Peripheral Interventions Cardiovascular Group	(2)	(13 (1) (1) (14)	(1)	
Neurovascular	(3)	(2)	(1)	
Endoscopy Urology/Gynecology	22 5	23 5	(1)	
Endosurgery Group	27	28	(1)	
Neuromodulation	13	13	0	
Subtotal	57	68 (	11)	
Divested Businesses	(10)	(10)	0	
Worldwide		\$58 ======	, ,	=======

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### BOSTON SCIENTIFIC CORPORATION WORLDWIDE SALES (Unaudited)

Change

in millions	Nine Months Ended September 30, As Report Currency Cu 2009 2008 Basis	rrency
United States	\$3,530 \$3,330 6	% 6%
EMEA Japan Inter-Continental	1,353 1,509 (10)% 726 626 16% 491 521 (6)%	4%
International	2,570 2,656 (3)%	6 4%
Subtotal	6,100 5,986 2%	5%
Divested Businesses	s 9 62 N/A	A N/A
Worldwide	\$6,109 \$6,048 1°	% 4% === ===

Change

Nine Months Ended
September 30, As Reported Constant
------ Currency Currency
2009 2008 Basis Basis

in millions

Cardiac Rhythm Managem Electrophysiology			1,715 (3)%		9%
Cardiac Rhythm Manageme	ent Group	1,918	1,831	5%	8%
Interventional Cardiology Peripheral Interventions	2,155 493			3% (2)%	
Cardiovascular Group	2,648	2,678	(1)%	2%	
Neurovascular	259	272 (	(4)%	1)%	
Endoscopy Urology/Gynecology	737 7 333	10 4 318		% 6%	
Endosurgery Group	1,070	1,028	4%	7%	
Neuromodulation	205	177	16%	16%	
Subtotal 6,	100 5,98	36 2°	% 5%	<b>%</b>	
Divested Businesses	9	62	N/A N	I/A	
,	6,109 \$6	•		4%	

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

## BOSTON SCIENTIFIC CORPORATION NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

Q3 2009 YTD Net Sales as compared to Q3 2008 YTD

Change Estimated As Reported Constant Impact of Currency Currency Foreign Basis Basis Currency \_\_\_\_\_ in millions **United States** \$200 \$200 **EMEA** (156)24 \$(180) Japan 100 26 74 (30) Inter-Continental 43 (73)International (86) 93 (179)Subtotal 114 293 (179)**Divested Businesses** (53)(53)0 Worldwide \$61 \$240 \$(179) ==== ====

#### Q3 2009 YTD Net Sales as compared to Q3 2008 YTD

-----

Change
----- Estimated
As Reported Constant Impact of
Currency Currency Foreign
Basis Basis Currency

in millions Cardiac Rhythm Managem Electrophysiology	ent (4)	\$91 (2)	\$152 (2)	\$(61)
Cardiac Rhythm Manageme	nt Group	87	150	(63)
Interventional Cardiology Peripheral Interventions	(3) (27)		( /	
Cardiovascular Group	(30)	47	(77)	
Neurovascular	(13)	(4)	(9)	
Endoscopy Urology/Gynecology	27 15	51 20	(24) (5)	
Endosurgery Group	42	71	(29)	
Neuromodulation	28	29	(1)	
Subtotal	114	 293 (	179)	
Divested Businesses	(53)	(53)	0	
Worldwide	\$61	\$240	\$(179)	

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

### BOSTON SCIENTIFIC CORPORATION ESTIMATED NON-GAAP NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

Q4 2009 Estimate Q4 2009 Estimate (Low) (High) GAAP results \$0.20 \$0.25 Estimated acquisition-related credits (0.12)(0.12)Estimated restructuring-related charges 0.02 0.01 Estimated amortization expense 0.07 0.07 Adjusted results \$0.17 \$0.21

2009 Estimate 2009 Estimate (Low) (High)
GAAP results \$0.43 \$0.48

Estimated intangible asset impairment charges 0.01 0.01 (0.11)Estimated acquisition-related net credits (0.11) Estimated restructuring-related charges 0.06 0.07 Estimated litigation-related net charges 0.13 0.13 Estimated discrete tax items (0.05)(0.05)Estimated amortization expense 0.27 0.27

Adjusted results \$0.75 \$0.79

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### **Use of Non-GAAP Financial Measures**

To supplement Boston Scientific's condensed consolidated financial statements presented on a GAAP basis; the

Company discloses certain non-GAAP measures that exclude certain amounts, including non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange. These non-GAAP measures are not in accordance with, or an alternative for, generally accepted accounting principles in the United States.

The GAAP measure most comparable to non-GAAP net income is GAAP net income and the GAAP measure most comparable to non-GAAP net income per share is GAAP net income per share. Reconciliations of each of these non-GAAP financial measures to the corresponding GAAP measure are included in the accompanying schedules.

To calculate regional and divisional revenue growth rates that exclude the impact of foreign exchange, the Company converts actual current-period net sales from local currency to U.S. dollars using constant foreign exchange rates. The GAAP measure most comparable to this non-GAAP measure is growth rate percentages based on GAAP revenue. A reconciliation of this non-GAAP financial measure to the corresponding GAAP measure is included in the accompanying schedules.

#### Use and Economic Substance of Non-GAAP Financial Measures Used by Boston Scientific

Management uses these supplemental non-GAAP measures to evaluate performance period over period, to analyze the underlying trends in the Company's business, to assess its performance relative to its competitors, and to establish operational goals and forecasts that are used in allocating resources. In addition, management uses these non-GAAP measures to further its understanding of the performance of the Company's operating segments. The adjustments excluded from the Company's non-GAAP measures are consistent with those excluded from its reportable segments' measure of profit or loss. These adjustments are excluded from the segment measures that are reported to the Company's chief operating decision maker and are used to make operating decisions and assess performance.

The following is an explanation of each of the adjustments that management excluded as part of its non-GAAP measures for the nine months ended September 30, 2009 and 2008 and for the forecasted three month period and full year ending December 31, 2009, as well as reasons for excluding each of these individual items:

- Intangible asset impairment charges These amounts represent non-cash write-downs of certain of the Company's intangible assets. Following the Company's acquisition of Guidant in 2006, and the related increase in the Company's debt, management has heightened its focus on cash generation and debt pay down. Management removes the impact of these charges from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, these charges are excluded from management's assessment of operating performance and are also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- Acquisition-related net charges (credits) These adjustments consist of purchased research and development and a gain resulting from the receipt of an acquisition-related milestone payment. Purchased research and development is a highly variable charge based on the extent and nature of external technology acquisitions during the period. The acquisition-related milestone received in the third quarter of 2008 is one of two receipts the Company expects to receive as a result of Guidant Corporation's sale of its vascular intervention and endovascular solutions businesses to Abbott Laboratories and is not indicative of future operating results. Management removes the impact of these charges (credits) from the Company's operating results to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- <u>Divestiture-related gains and losses</u> These amounts represent gains and losses, and related tax impacts, that the Company recognized related to the sale of non-strategic assets, including the sale of certain businesses, development programs and non-strategic investments. The sale and transfer of these non-strategic assets were substantially completed during 2008. These gains and losses are not indicative of future operating performance and are not used by management to assess operating performance. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- <u>Restructuring and restructuring-related costs</u> These adjustments primarily represent severance, employee-related retention incentives, asset write-offs, accelerated depreciation, costs to transfer production lines from one facility to another, and other costs associated with the Company's Plant Network

Optimization and 2007 Restructuring plans. These expenses are not indicative of the Company's on-going operating performance and are excluded by management in assessing the Company's operating performance, as well as from the Company's operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.

- <u>Litigation-related (credits) charges</u> -These amounts represent significant (credits) charges related to
  litigation. The credit in the third quarter of 2009 represents the reduction of previously recorded reserves
  associated with certain litigation matters, and the charges during the first quarter of 2009 and third quarter
  of 2008 are attributable to certain patent litigation matters. Management does not believe these items
  reflect expected on-going operating expenses. Accordingly, management excluded these (credits) charges
  for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current
  operating performance and for comparison to the Company's past operating performance.
- <u>Discrete tax items</u> These items represent current period adjustments of certain tax positions, which were
  initially established in prior periods as a result of acquisitions or as a result of divestiture- and litigationrelated charges, or restructuring and restructuring-related costs. These adjustments do not reflect
  expected on-going operating results. Accordingly, management excluded these amounts for purposes of
  calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating
  performance and for comparison to the Company's past operating performance.
- <u>Amortization expense</u> Amortization expense is a non-cash charge and does not impact the Company's liquidity or compliance with the covenants included in its debt agreements. Management removes the impact of amortization from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, amortization expense is excluded from management's assessment of operating performance and is also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded amortization expense for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- <u>Foreign exchange on net sales</u> The impact of foreign exchange is highly variable and difficult to predict. Accordingly, management excludes the impact of foreign exchange for purposes of reviewing regional and divisional revenue growth rates to facilitate an evaluation of the Company's current operating performance and comparison to the Company's past operating performance.

#### Material Limitations Associated with the Use of Non-GAAP Financial Measures

Non-GAAP net income, non-GAAP net income per diluted share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange may have limitations as analytical tools, and these non-GAAP measures should not be considered in isolation from or as a replacement for GAAP financial measures. Some of the limitations associated with the use of these non-GAAP financial measures are:

- Items such as purchased research and development, gains on acquisition-related milestones and divestiture-related gains and losses reflect economic costs and benefits to the Company and are not reflected in non-GAAP net income and non-GAAP net income per diluted share.
- Items such as restructuring and restructuring-related costs, litigation-related (credits) charges, and discrete tax items that are excluded from non-GAAP net income and non-GAAP net income per diluted share can have a material impact on cash flows and GAAP net income and net income per diluted share.
- Amortization expense and intangible asset impairment charges, though not directly affecting Boston
  Scientific's cash flow position, represent a reduction in value of intangible assets. The expense associated
  with this reduction in value is not included in Boston Scientific's non-GAAP net income or non-GAAP net
  income per diluted share and therefore these measures do not reflect the full effect of the reduction in
  value of those intangible assets.
- Revenue growth rates stated on a constant currency basis, by their nature, exclude the impact of foreign exchange, which may have a material impact on GAAP net sales.

• Other companies may calculate non-GAAP net income, non-GAAP net income per diluted share, or regional and divisional revenue growth rates that exclude the impact of foreign exchange differently than Boston Scientific does, limiting the usefulness of those measures for comparative purposes.

#### Compensation for Limitations Associated with Use of Non-GAAP Financial Measures

Boston Scientific compensates for the limitations on its non-GAAP financial measures by relying upon its GAAP results to gain a complete picture of the Company's performance. The non-GAAP numbers focus instead upon the core business of the Company, which is only a subset, albeit a critical one, of the Company's performance.

The Company provides detailed reconciliations of each non-GAAP financial measure to its most directly comparable GAAP measure in the accompanying schedules, and Boston Scientific encourages investors to review these reconciliations.

#### <u>Usefulness of Non-GAAP Financial Measures to Investors</u>

The Company believes that presenting non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange in addition to the related GAAP measures provides investors greater transparency to the information used by Boston Scientific management for its financial and operational decision-making and allows investors to see Boston Scientific's results "through the eyes" of management. The Company further believes that providing this information better enables Boston Scientific's investors to understand the Company's operating performance and to evaluate the methodology used by management to evaluate and measure such performance.

**SOURCE Boston Scientific Corporation** 

SOURCE: Boston Scientific Corporation

Web site: <a href="http://www.bostonscientific.com/">http://www.bostonscientific.com/</a>

https://news.bostonscientific.com/news-releases?item=59191