# Boston Scientific Announces Results for Second Quarter Ended June 30, 2010

NATICK, Mass., July 20 /PRNewswire-FirstCall/ -- Boston Scientific Corporation (NYSE: BSX) today announced financial results for the second quarter ended June 30, 2010, as well as guidance for net sales and earnings per share (EPS) for the third quarter and full year 2010.

#### Second quarter highlights (sales growth rates are at constant currency):

- Achieved sales of \$1.928 billion, reporting GAAP earnings of \$0.06 per share with adjusted EPS of \$0.12
- · Maintained leadership position in the global drug-eluting stent (DES) market with 38 percent share worldwide
- Launched the third-generation TAXUS® Element™ Paclitaxel-Eluting Coronary Stent System in the European Union and other CE Mark countries
- Refinanced 2011 debt maturities and have approximately \$1 billion cash on hand
- Increased worldwide Endoscopy sales eight percent
- Initiated the PLATINUM PLUS "all comers" clinical trial comparing the performance of our PROMUS® Element™ Everolimus-Eluting Coronary Stent System to the Xience Prime™ Everolimus-Eluting Coronary Stent System

"I am proud of the way the organization executed in a number of key areas during the quarter," said Ray Elliott, President and Chief Executive Officer of Boston Scientific. "In CRM, we finished the quarter well ahead of where we expected to be, thanks to exceptional execution by the sales team and everyone else involved in our recovery. The continued success of our PROMUS Element rollout in Europe was another example of outstanding execution to go along with a very strong 46 percent U.S. DES market share. Once again, our Endoscopy and Women's Health businesses turned in excellent results. In all, 44 percent of our sales in the quarter came from new products, a testament to the building strength of our R&D pipeline."

Net sales for the second quarter of 2010 were \$1.928 billion, as compared to net sales of \$2.074 billion for the second quarter of 2009, a decrease of seven percent on both a reported and constant currency basis, driven primarily by the cardiac rhythm management (CRM) ship hold and product removal actions in the first quarter.

Worldwide CRM net sales for the second guarter -- on a reported basis -- were as follows:

(in millions)		U.S	5.			Intern	atior	ıal		World	dwid	е
	Q2	2010	Q2	2009	Q2	2010	Q2	2009	Q2	2010	Q2	2009
Defibrillator systems	\$	238 *	\$	315	\$	141	\$	139	\$	379	\$	454
Pacemaker systems		84		90		64		65		148		155
Total CRM products	\$	322	\$	405	\$	205	\$	204	\$	527	\$	609

<sup>\*</sup> On April 15, 2010 the Company resumed U.S. distribution of its COGNIS® CRT-D and TELIGEN® ICD systems, previously on a 30-day ship hold. COGNIS and TELIGEN represent virtually all of the Company's defibrillator implant volume in the United States; the Company's remaining defibrillator systems were removed from ship hold on May 21, 2010.

Worldwide coronary stent system net sales for the second quarter -- on a reported basis -- were as follows:

(in millions)		U.S.				International				Worldwide				
	Q2	2 2010 Q2 2		Q2 2009		Q2 2010		Q2 2009		2010	Q2 2009			
Drug-eluting stent systems	\$	209	\$	238	\$	180	\$	203	\$	389	\$	441		
Bare-metal stent systems		12		15		21		28		33		43		
Total coronary stent systems	\$	221	\$	253	\$	201	\$	231	\$	422	\$	484		

Reported net income for the second quarter of 2010 was \$98 million, or \$0.06 per share. Reported results included goodwill impairment-related credits; restructuring-related charges; and amortization expense (after-tax) of \$92 million, or \$0.06 per share, which consisted of:

- a \$31 million (on both a pre-tax and after-tax basis) credit related to the finalization of the Company's goodwill impairment charge recorded in the first quarter;
- \$29 million (\$41 million pre-tax) of restructuring and restructuring-related costs associated with the Company's 2010 Restructuring plan, Plant Network Optimization program and 2007 Restructuring plan; and
- \$94 million (\$124 million pre-tax) of amortization expense.

Adjusted net income for the second quarter of 2010, excluding these net charges, was \$190 million, or \$0.12 per share.

Reported net income for the second quarter of 2009 was \$158 million, or \$0.10 per share. Reported results included intangible asset impairment charges; acquisition- and restructuring-related charges; discrete tax benefits; and amortization expense (after-tax) of \$139 million, or \$0.10 per share. Adjusted net income for the second quarter of 2009, excluding these net charges, was \$297 million, or \$0.20 per share.

#### **Guidance for Third Quarter and Full Year 2010**

The Company estimates net sales for the third quarter of 2010 of between \$1.850 billion and \$1.925 billion. Adjusted earnings, excluding restructuring and restructuring-related costs and amortization expense, are estimated to range between \$0.10 and \$0.13 per share. The Company estimates earnings on a GAAP basis of between \$0.01 and \$0.05 per share.

The Company is revising estimates for the full year ending December 31, 2010. The Company now estimates net sales for the full year 2010 of between \$7.6 billion and \$7.9 billion. Adjusted earnings, excluding goodwill and intangible asset impairment net charges, acquisition-related credits, restructuring and restructuring-related costs, and amortization expense, are estimated to range between \$0.54 and \$0.62 per share. The Company now estimates a net loss on a GAAP basis of between \$(0.91) and \$(0.81) per share.

Boston Scientific officials will be discussing these results with analysts on a conference call at 8:00 a.m. (ET) Wednesday, July 21. The Company will webcast the call to all interested parties through its website: <a href="www.bostonscientific.com">www.bostonscientific.com</a>. Please see the website for details on how to access the webcast. The webcast will be available for one year on the Boston Scientific website.

Boston Scientific is a worldwide developer, manufacturer and marketer of medical devices whose products are used in a broad range of interventional medical specialties. For more information, please visit: www.bostonscientific.com.

#### **Cautionary Statement Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may be identified by words like "anticipate," "expect," "project," "believe," "plan," "estimate," "intend" and similar words. These forward-looking statements are based on our beliefs, assumptions and estimates using information available to us at the time and are not intended to be guarantees of future events or performance. These forward-looking statements include, among other things, statements regarding our expected net sales, GAAP earnings and adjusted earnings for the third quarter and full year 2010; our financial performance; new product approvals and sales; regulatory compliance and product removal actions; our market position; cash flow; the effect of our debt refinancing and repayments; write-down of goodwill and other asset impairments; our capacity to fund acquisitions and other investments; and our restructuring activities. If our underlying assumptions turn out to be incorrect, or if certain risks or uncertainties materialize, actual results could vary materially from the expectations and projections expressed or implied by our forward-looking statements. These risks and uncertainties, in some cases, have affected and in the future could affect our ability to implement our business strategy and may cause actual results to differ materially from those contemplated by the statements expressed in this press release. As a result, readers are cautioned not to place undue reliance on any of our forward-looking statements.

Risks and uncertainties that may cause such differences include, among other things: future economic, competitive, reimbursement and regulatory conditions; new product introductions and the market acceptance of those products; clinical trial results; demographic trends; intellectual property; litigation; financial market conditions; the effect of our goodwill impairment charges and our restructuring initiatives; and future business decisions made by us and our competitors. New risks and uncertainties may arise from time to time and are difficult to predict. All of these factors are difficult or impossible to predict accurately and many of them are beyond our control. For a further list and description of these and other important risks and uncertainties that may affect our future operations, see Part I, Item IA – *Risk Factors* in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we may update in Part II, Item 1A – *Risk Factors* in Quarterly Reports on Form 10-Q we have filed or will file hereafter. We disclaim any intention or obligation to publicly update or revise any forward-looking statement to reflect any change in our expectations or in events, conditions, or circumstances on which those expectations may be based, or that may affect the likelihood that actual results will differ from those contained in the forward-looking statements. This cautionary statement is applicable to all forward-looking statements contained in this press release.

# **Use of non-GAAP Financial Information**

A reconciliation of the Company's non-GAAP financial measures to the corresponding GAAP measures, and an explanation of the Company's use of these non-GAAP measures, is included in the exhibits attached to this press release.

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#### **BOSTON SCIENTIFIC CORPORATION**

# CONDENSED CONSOLIDATED GAAP RESULTS OF OPERATIONS (Unaudited)

	Th	ree Mor June	Ended	Six Months Ended June 30,					
in millions, except per share data		2010	2009	2010		2009			
Net sales	\$	1.928	\$ 2,074	\$ 3,888	\$	4,084			
Cost of products sold		654	630	1,316		1,237			
Gross profit		1,274	1,444	2,572		2,847			
Operating expenses:									
Selling, general and administrative expenses		634	671	1,262		1,321			
Research and development expenses		232	263	485		520			
Royalty expense		57	53	108		98			
Loss on program termination			16			16			
Amortization expense		124	126	252		255			
Goodwill impairment net (credits) charges		(31)		1,817					
Intangible asset impairment charges			10	60		10			
Purchased research and development			17			17			
Acquisition-related milestone				(250)					
Restructuring charges		27	13	93		36			
Litigation-related charges						287			
		1,043	1,169	3,827		2,560			
Operating income (loss)		231	275	(1,255)		287			
Other income (expense):									
Interest expense		(103)	(92)	(195)		(194)			
Other, net		(9)	(3)	(5)		(10)			
Income (loss) before income taxes		119	180	(1,455)		83			
Income tax expense (benefit)		21	22	36		(62)			
Net income (loss)	\$	98	\$ 158	\$ (1,491)	\$	145			
Net income (loss) per common share — basic	\$	0.06	\$ 0.10	\$ (0.98)	\$	0.10			

Net income (loss) per common share — assuming dilution	\$ 0.06	\$ 0.10	\$ (0.98)	\$ 0.10
Weighted-average shares outstanding				
Basic	1,516.6	1,506.8	1,515.6	1,505.8
Assuming dilution	1,525.3	1,514.5	1,515.6	1,511.6

# **BOSTON SCIENTIFIC CORPORATION**

CONDENSED CONSOLIDATED BALANCE SHEETS

in millions, except share data	J	une 30, 2010	De	ecember 31, 2009
	(L	Inaudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	811	\$	864
Trade accounts receivable, net		1,315		1,375
Inventories		885		920
Deferred income taxes		550		572
Prepaid expenses and other current assets		426		330
Total current assets		3,987		4,061
Property, plant and equipment, net		1,708		1,728
Goodwill		10,582		12,404
Other intangible assets, net		6,416		6,731
Other long-term assets		326		253
-	\$	23,019	\$	25,177
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LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Current debt obligations	\$	850	\$	3
Accounts payable	Ψ	180	4	212
Accrued expenses		2,325		2,609
Other current liabilities		368		198
Total current liabilities		3,723		3,022
Total carrent liabilities		3,723		3,022
Long-term debt		5,183		5,915
Deferred income taxes		1,982		1,875
Other long-term liabilities		1,238		2,064
Commitments and contingencies		,		,
Communicates and contingencies				
Stockholders' equity				
Preferred stock, \$ .01 par value - authorized 50,000,000 shares, none issued and outstanding				
Common stock, \$ .01 par value - authorized 2,000,000,000 shares, issued 1,516,901,783 shares as of June 30, 2010 and 1,510,753,934 shares as of December 31, 2009		15		15
Additional paid-in capital		16,163		16,086
Accumulated deficit		(5,248)		(3,757)
Other stockholders' deficit		(3,246)		(43)
Total stockholders' equity	_	10,893	<b>.</b>	12,301
	\$	23,019	<b>Þ</b>	25,177

### **BOSTON SCIENTIFIC CORPORATION**

NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

		•	Thr	ee Months	Enc	led Jur	ie 3	30,	Six Months Ended June 30,							
	2010						20	09	2	201	0			200	)9	
in millions, except per share data		et ome	рe	Impact er diluted share		Net icome	p	Impact er diluted share	Net (loss) income	p	Impact er diluted share	i	Net ncome	рe	Impact er diluted share	
<b>GAAP</b> results	\$	98	\$	0.06	\$	158	\$	0.10	\$ (1,491)	\$	(0.98)	\$	145	\$	0.10	
Non-GAAP adjustments: Goodwill impairment net																
(credits) charges		(31)		(0.02)					1,817		1.20	*				
Intangible asset impairment charges		,		(1.1.)		8		0.01	51		0.03		8		0.01	
Acquisition- related charges (credits)						17		0.01	(216)		(0.14)	*	17		0.01	
Divestiture- related gains													(2)		(0.00)	
Restructuring- related charges		29		0.02		22		0.02	85		0.05	*	47		0.03	
Litigation- related charges													240		0.15	
Discrete tax items						(11)		(0.01)					(74)		(0.05)	
Amortization expense		94		0.06		103		0.07	195		0.13	*	205		0.14	
Adjusted results	\$	190	\$	0.12	\$	297	\$	0.20	\$ 441	\$	0.29	\$	586	\$	0.39	

<sup>\*</sup>Assumes dilution of 9.1 million shares for the six months ended June 30, 2010 for all or a portion of these non-GAAP adjustments.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

## **BOSTON SCIENTIFIC CORPORATION**

NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (CONT.) (Unaudited)

(in millions)	Three Months I June 30,	
	2010 2	2009 2010 2009
Goodwill impairment net (credits) charges:		
Goodwill impairment credits	\$ (31)	\$ (31)
Goodwill impairment charges		1,848
	(31)	1,817
Income tax benefit (a)		
Goodwill impairment net (credits) charges, net of tax	\$ (31)	\$ 1,817

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(50)
\$ 205

<sup>(</sup>a) Amounts are tax effected at the Company's effective tax rate, unless the amount is a significant unusual or infrequently occurring item in accordance with FASB Accounting Standards Codification section 740-270-30, "General Methodology and Use of Estimated Annual Effective Tax Rate."

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

<sup>(</sup>b) Recorded to other, net.

<sup>(</sup>c) In the second quarter of 2010, recorded \$13 million to cost of products sold and \$1 million to selling, general and administrative expenses. In the second quarter of 2009, recorded \$12 million to cost of products sold; \$4 million to selling, general and administrative expenses; and \$1 million to research and development expenses. In the first half of 2010, recorded \$26 million to cost of products sold and \$2 million to selling, general and administrative expenses. In the first half of 2009, recorded \$22 million to cost of products sold; \$6 million to selling, general and administrative expenses; and \$2 million to research and development expenses.

# WORLDWIDE SALES

(Unaudited)

					Cha	ng	е	
	Т	hree Mo	nth	s Ended	As Reported		Constant	•
		Jun	e 30	0,	Currency		Currency	
in millions		2010		2009	Basis		Basis	_
United States	\$	1,076	\$	1,194	(10)	%	(10)	%
EMEA		440		469	(6)	%	(1)	%
Japan		227		240	(6)	%	(11)	%
Inter-Continental		183		169	8	%	(1)	%
International		850		878	(3)	%	(4)	%
Subtotal		1,926		2,072	(7)	%	(7)	%
Divested Businesses		2		2	N/A		N/A	
Worldwide	\$	1,928	\$	2,074	(7)	%	(7)	%

				Cha	ng	е	
	Three Mo	nths	Ended	As Reported		Constant	:
	Jun	e 30	,	Currency		Currency	,
in millions	2010		2009	Basis		Basis	_
Cardiac Rhythm Management \$	527	\$	609	(13)	%	(13)	%
Interventional Cardiology	657		736	(11)	%	(11)	%
Peripheral Interventions	166		171	(3)	%	(4)	%
Cardiovascular Group	823		907	(9)	%	(10)	%
Electrophysiology	37		37	0	%	0	%
Neurovascular	82		87	(5)	%	(6)	%
Endoscopy	265		246	8	%	8	%
Urology/ Women's Health	120		114	4	%	4	%
Endosurgery Group	385		360	7	%	7	%
Neuromodulation	72		72	0	_%	0	_%
Subtotal	1,926		2,072	(7)	%	(7)	%
Divested Businesses	2		2	N/A	١.	N/A	·

\$ 1,928	\$ 2,074	(7) %	(7) %

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

# **BOSTON SCIENTIFIC CORPORATION**

### WORLDWIDE SALES

(Unaudited)

				Cha	ng	e				
	Six Mon	ths	Ended	As Reported		Constant Currency				
	Jun	e 30	0,	Currency						
in millions	2010		2009	Basis		Bas	is			
United States	\$ 2,142	\$	2,364	(9)	%	(9)	%			
EMEA	910		915	(0)	%	(1)	%			
Japan	473		482	(2)	%	(6)	%			
Inter-Continental	359		316	14	%	0	%			
International	 1,742		1,713	2	%	(2)	%			
Subtotal	3,884		4,077	(5)	%	(6)	%			
Divested Businesses	4		7	N/A		N/A				
Worldwide	\$ 3,888	\$	4,084	(5)	- %	(6)	%			

			Cha	ng	e	
	Six Montl June		As Reported Currency		Constant Currency	
in millions	2010	2009	Basis		Basis	_
Cardiac Rhythm Management \$	1,065	\$ 1,197	(11)	%	(12)	%
Interventional Cardiology	1,347	1,473	(9)	%	(11)	%
Peripheral Interventions	331	329	0	%	(1)	%
Cardiovascular Group	1,678	1,802	(7)	%	(9)	%
Electrophysiology	75	74	1	%	1	%
Neurovascular	169	174	(3)	%	(6)	%

Worldwide	\$ 3,888	\$ 4,084	(5)	%	(6)	%
Divested Businesses	4	7	N/A	١	N/A	ı
Subtotal	3,884	4,077	(5)	%	(6)	%
Neuromodulation	140	133	5	<u></u> %	4	<u></u> %
Endosurgery Group	757	697	9	%	7	%
Urology/ Women's Health	232	219	6	%	5	%
Endoscopy	525	478	10	%	8	%

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

### **BOSTON SCIENTIFIC CORPORATION**

NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

Q2 2010 Net Sales as compared to Q2 2009

	41 1010 Het Bailes as compared to 41 1005							
		Change						
in millions United States	Cu	As Reported Currency Basis		Constant Currency Basis		act of eign rency		
	\$	(118)	\$	(118)				
EMEA		(29)		(5)	\$	(24)		
Japan		(13)		(26)		13		
Inter-Continental		14		(1)		15		
International		(28)		(32)		4		
Subtotal		(146)		(150)		4		
Divested Businesses		0		0		0		
Worldwide	\$	(146)	\$	(150)	\$	4		

# Q2 2010 Net Sales as compared to Q2 2009

		Chan	Estir	nated		
in millions	Cu	eported rrency Basis	Constant Currency Basis		Impact of Foreign Currency	
Cardiac Rhythm Management	\$	(82)	\$	(79)	\$	(3)
Interventional Cardiology		(79)		(84)		5
Peripheral Interventions		(5)		(5)		0
Cardiovascular Group		(84)		(89)		5
Electrophysiology		0		0		(0)

Neurovascular	(5)	(6)	1
Endoscopy	19	18	1
Urology/ Women's Health	6	6	0
Endosurgery Group	 25	24	1
Neuromodulation	 0	0	0
Subtotal	(146)	(150)	4
Divested Businesses	0	0	0
Worldwide	\$ (146)	\$ (150)	\$ 4

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

### **BOSTON SCIENTIFIC CORPORATION**

NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

Q2 2010 YTD Net Sales as compared to Q2 2009

		Change					
in millions	Cur	As Reported Currency Basis		Constant Currency Basis		Estimated Impact of Foreign Currency	
United States	\$	(222)	\$	(222)			
EMEA		(5)		(10)	\$	5	
Japan		(9)		(30)		21	
Inter-Continental		43		2		41	
International		29		(38)		67	
Subtotal		(193)		(260)		67	
Divested Businesses		(3)		(3)		0	
Worldwide	\$	(196)	\$	(263)	\$	67	

# Q2 2010 YTD Net Sales as compared to Q2 2009

		Chang	Estimated Impact of Foreign Currency			
in millions	As Reported Currency Basis				Constant Currency Basis	
Cardiac Rhythm Management	\$	(132)	\$	(141)	\$	9
Interventional Cardiology		(126)		(161)		35
Peripheral Interventions		2		(4)		6
Cardiovascular Group		(124)		(165)		41

Electrophysiology		1	0	1
Neurovascular	(	5)	(10)	5
Endoscopy	2	17	38	9
Urology/ Women's Health	1	L3	11	2
Endosurgery Group	6	60	49	11
Neuromodulation		7	7	0
Subtotal	(19	3)	(260)	67
Subtotal  Divested Businesses	•	<b>3)</b>	<b>(260)</b> (3)	<b>67</b>

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### **BOSTON SCIENTIFIC CORPORATION**

ESTIMATED NON-GAAP NET INCOME PER COMMON SHARE RECONCILIATIONS

(Unaudited)

	Q3 2010 Estimate		Full Year 201	0 Estimate	
	Low	High	Low	High	
GAAP results	\$ 0.01	\$ 0.05	\$ (0.91)	\$ (0.81)	
Goodwill impairment net charges			1.20	1.20	
Intangible asset impairment charges			0.03	0.03	
Acquisition-related credit			(0.14)	(0.14)	
Estimated restructuring-related charges	0.02	0.01	0.10	0.08	
Estimated amortization expense	0.07	0.07	0.26	0.26	
Adjusted results	\$ 0.10	\$ 0.13	\$ 0.54	\$ 0.62	

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### **Use of Non-GAAP Financial Measures**

To supplement Boston Scientific's condensed consolidated financial statements presented on a GAAP basis; the Company discloses certain non-GAAP measures that exclude certain amounts, including non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange. These non-GAAP measures are not in accordance with, or an alternative for, generally accepted accounting principles in the United States.

The GAAP measure most comparable to non-GAAP net income is GAAP net income and the GAAP measure most comparable to non-GAAP net income per share is GAAP net income per share. Reconciliations of each of these non-GAAP financial measures to the corresponding GAAP measure are included in the accompanying schedules.

To calculate regional and divisional revenue growth rates that exclude the impact of foreign exchange, the Company converts

actual current-period net sales from local currency to U.S. dollars using constant foreign exchange rates. The GAAP measure most comparable to this non-GAAP measure is growth rate percentages based on GAAP revenue. A reconciliation of this non-GAAP financial measure to the corresponding GAAP measure is included in the accompanying schedules.

#### Use and Economic Substance of Non-GAAP Financial Measures Used by Boston Scientific

Management uses these supplemental non-GAAP measures to evaluate performance period over period, to analyze the underlying trends in the Company's business, to assess its performance relative to its competitors, and to establish operational goals and forecasts that are used in allocating resources. In addition, management uses these non-GAAP measures to further its understanding of the performance of the Company's operating segments. The adjustments excluded from the Company's non-GAAP measures are consistent with those excluded from its reportable segments' measure of profit or loss. These adjustments are excluded from the segment measures that are reported to the Company's chief operating decision maker and are used to make operating decisions and assess performance.

The following is an explanation of each of the adjustments that management excluded as part of its non-GAAP measures for the three and six months ended June 30, 2010 and 2009 and for the forecasted three month period ending September 30, 2010 and full year ending December 31, 2010, as well as reasons for excluding each of these individual items:

- Goodwill and other intangible asset impairment (credits) charges These amounts represent non-cash net write-downs of certain of the Company's intangible assets and goodwill balances attributable to its U.S. Cardiac Rhythm Management business unit. Following the Company's acquisition of Guidant Corporation in 2006, and the related increase in the Company's debt, management has heightened its focus on cash generation and debt pay down. Management removes the impact of these charges from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, these charges are excluded from management's assessment of operating performance and are also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- <u>Acquisition-related charges (credits)</u> These adjustments consist of purchased research and development and a gain on
  an acquisition-related milestone receipt. Purchased research and development is a highly variable charge based on the
  extent and nature of external technology acquisitions during the period. The acquisition-related gain resulted from a
  receipt related to Guidant Corporation's sale of its vascular intervention and endovascular solutions businesses to Abbott
  Laboratories. These adjustments are not indicative of future operating results. Management removes the impact of these
  charges (credits) from the Company's operating results to facilitate an evaluation of the Company's current operating
  performance and a comparison to the Company's past operating performance.
- <u>Divestiture-related gains</u> These amounts represent gains and related tax impacts that the Company recognized related to the sale of certain non-strategic investments. The sale of these non-strategic investments was completed during 2009. These gains are not indicative of future operating performance and are not used by management to assess operating performance. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- Restructuring and restructuring-related costs These adjustments represent primarily severance, asset write-offs, costs to transfer production lines from one facility to another, and other costs associated with the Company's 2010 Restructuring plan, Plant Network Optimization program and 2007 Restructuring plan. These expenses are excluded by management in assessing the Company's operating performance, as well as from the Company's operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- <u>Litigation-related charges</u> These charges are attributable to certain patent litigation and other legal matters. These amounts represent significant charges during the first quarter of 2009 and do not reflect expected on-going operating expenses. Accordingly, management excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and for comparison to the Company's past operating performance.
- <u>Discrete tax items</u> These items represent adjustments of certain tax positions, which were initially established in prior periods as a result of acquisitions or as a result of divestiture- and litigation-related charges or credits, or restructuring

and restructuring-related costs. These adjustments do not reflect expected on-going operating results. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and for comparison to the Company's past operating performance.

- Amortization expense Amortization expense is a non-cash charge and does not impact the Company's liquidity or compliance with the covenants included in its debt agreements. Management removes the impact of amortization from the Company's operating performance to assist in assessing the Company's cash generated from operations.
   Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, amortization expense is excluded from management's assessment of operating performance and is also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded amortization expense for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- <u>Foreign exchange on net sales</u> The impact of foreign exchange is highly variable and difficult to predict. Accordingly, management excludes the impact of foreign exchange for purposes of reviewing regional and divisional revenue growth rates to facilitate an evaluation of the Company's current operating performance and comparison to the Company's past operating performance.

#### Material Limitations Associated with the Use of Non-GAAP Financial Measures

Non-GAAP net income, non-GAAP net income per diluted share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange may have limitations as analytical tools, and these non-GAAP measures should not be considered in isolation from or as a replacement for GAAP financial measures. Some of the limitations associated with the use of these non-GAAP financial measures are:

- Amortization expense and goodwill and other intangible asset impairment (credits) charges, though not directly
  affecting Boston Scientific's cash flows, represent a net reduction in value of goodwill and other intangible assets. The
  (gain) loss associated with this reduction in value is not included in Boston Scientific's non-GAAP net income or nonGAAP net income per diluted share and therefore these measures do not reflect the full effect of the reduction in value
  of those assets.
- Items such the gain on acquisition-related milestone receipt and divestiture-related gains reflect economic benefits to the Company and are not reflected in non-GAAP net income and non-GAAP net income per diluted share.
- Items such as purchased research and development, restructuring and restructuring-related costs, litigation-related charges, and discrete tax items that are excluded from non-GAAP net income and non-GAAP net income per diluted share can have a material impact on cash flows and GAAP net income and net income per diluted share.
- Revenue growth rates stated on a constant currency basis, by their nature, exclude the impact of foreign exchange, which may have a material impact on GAAP net sales.
- Other companies may calculate non-GAAP net income, non-GAAP net income per diluted share, or regional and divisional revenue growth rates that exclude the impact of foreign exchange differently than Boston Scientific does, limiting the usefulness of those measures for comparative purposes.

#### Compensation for Limitations Associated with Use of Non-GAAP Financial Measures

Boston Scientific compensates for the limitations on its non-GAAP financial measures by relying upon its GAAP results to gain a complete picture of the Company's performance. The non-GAAP numbers focus instead upon the core business of the Company, which is only a subset, albeit a critical one, of the Company's performance.

The Company provides detailed reconciliations of each non-GAAP financial measure to its most directly comparable GAAP measure in the accompanying schedules, and Boston Scientific encourages investors to review these reconciliations.

### <u>Usefulness of Non-GAAP Financial Measures to Investors</u>

The Company believes that presenting non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange in addition to the related GAAP measures provides investors greater transparency to the information used by Boston Scientific management for its financial and operational decision-making and allows investors to see Boston Scientific's results "through the eyes" of management. The Company further believes that providing this information better enables Boston Scientific's investors to understand the Company's operating performance and to evaluate the methodology used by management to evaluate and measure such performance.

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