# **Boston Scientific Announces Results for Third Quarter Ended September 30, 2010**

NATICK, Mass., Oct. 19 /<u>PRNewswire-FirstCall</u>/ -- Boston Scientific Corporation (NYSE: BSX) today announced financial results for the third quarter ended September 30, 2010, as well as guidance for net sales and earnings per share (EPS) for the fourth quarter and full year 2010.

# Third quarter highlights (sales growth rates are at constant currency):

- Achieved sales of \$1.916 billion, reporting GAAP earnings of \$0.12 per diluted share, with adjusted EPS of \$0.19 that exceeded the high end of the Company's guidance range
- Received FDA approval for an exclusive expanded indication for the Company's cardiac resynchronization therapy defibrillator systems (CRT-Ds), making Boston Scientific CRT-Ds the only devices approved by the FDA for all classes of heart failure
- Maintained leadership position in the global drug-eluting stent (DES) market with 37 percent share worldwide
- Received CE Mark approval for expanded indications for use of the PROMUS® Element<sup>™</sup> Everolimus-Eluting Coronary Stent System in diabetic and heart attack patients; announced positive results from the PLATINUM clinical program supporting the safety and efficacy of the PROMUS Element Stent
- Resolved FDA corporate warning letter
- Entered into a definitive agreement to acquire Asthmatx, Inc., the developer of a less-invasive procedure for the treatment of severe persistent asthma, the first device-based asthma treatment approved by the FDA
- Increased worldwide Neuromodulation, Endoscopy, and Urology and Women's Health sales mid to high single digits

"During the quarter we made good progress toward the execution of both our strategic plan and the necessary financial discipline, which resulted in a strong operating performance despite the challenges facing our industry," said Ray Elliott, President and Chief Executive Officer of Boston Scientific. "These results reflect our recovery from the CRM ship hold and our successful focus on regaining share. We also made progress on our restructuring initiatives and the realignment and diversification of our product portfolio, two essential components of our plan for future growth."

Net sales for the third quarter of 2010 were \$1.916 billion, as compared to net sales of \$2.025 billion for the third quarter of 2009, a decrease of five percent on both a reported and constant currency basis.

Worldwide cardiac rhythm management (CRM) net sales for the third quarter -- on a reported basis -- were as follows:

(in millions)		U.	S.		International				Worldwide			
	Q3	2010	Q3	2009	Q3	3 2010	Q	3 2009	Q3	8 2010	Q3	2009
Defibrillator systems	\$	280	\$	314	\$	126	\$	131	\$	406	\$	445
Pacemaker systems		82		90		62		73		144		163
Total CRM products	\$	362	\$	404	\$	188	\$	204	\$	550	\$	608

Worldwide coronary stent system net sales for the third quarter -- on a reported basis -- were as follows:

(in millions)		U.S.				International				Worldwide			
	Q3	2010	Q3	2009	Q3	2010	Q3	2009	Q3	2010	Q3	2009	
Drug-eluting stent systems	\$	199	\$	222	\$	166	\$	189	\$	365	\$	411	
Bare-metal stent systems		11		14		20		27		31		41	
Total coronary stent systems	5\$	210	\$	236	\$	186	\$	216	\$	396	\$	452	

On a GAAP basis, net income for the third quarter of 2010 was \$190 million, or \$0.12 per diluted share. These results included intangible asset impairment charges, restructuring-related charges, discrete tax items and amortization expense (after-tax) of \$106 million, or \$0.07 per share, which consisted of:

- \$4 million (\$5 million pre-tax) of intangible asset impairment charges;
- \$14 million (\$18 million pre-tax) of restructuring and restructuring-related costs associated with the Company's 2010 Restructuring plan, Plant Network Optimization program and 2007 Restructuring plan;
- \$21 million of discrete tax items related to certain tax positions taken in a prior period; and
- \$109 million (\$129 million pre-tax) of amortization expense.

Adjusted net income for the third quarter of 2010, excluding these charges, was \$296 million, or \$0.19 per share.

On a GAAP basis, net loss for the third quarter of 2009 was \$94 million, or \$0.06 per share. These results included litigation- and restructuring-related net charges and amortization expense (after-tax) of \$385 million, or \$0.25 per share. Adjusted net income for the third quarter of 2009, excluding these net charges, was \$291 million, or \$0.19 per share.

"Once again our businesses generated excellent cash flow," said Elliott. "Going forward we expect our cash flow to provide the capital needed to fund investments in high-growth opportunities that will complement our existing product offerings, as well as consistently reduce our debt obligations."

#### Fourth Quarter and Updated Full Year 2010 Guidance

The Company estimates net sales for the fourth quarter of 2010 of between \$1.925 billion and \$2.000 billion, as compared to net sales of \$2.079 billion for the fourth quarter of 2009. Adjusted earnings, excluding restructuring and restructuring-related costs and amortization expense, are estimated to range between \$0.15 and \$0.18 per share, as compared to adjusted earnings of \$0.20 per share in the fourth quarter of 2009. The Company estimates earnings on a GAAP basis of between \$0.05 and \$0.09 per share, as compared to a net loss of \$0.71 per share in the fourth quarter of 2009.

The Company now estimates net sales for the full year 2010 of between \$7.729 billion and \$7.804 billion, as compared to net sales of \$8.188 billion for the full year 2009. Adjusted earnings, excluding goodwill and intangible asset impairment charges, acquisition-related credits, restructuring and restructuring-related costs, discrete tax items and amortization expense are estimated to range between \$0.63 and \$0.66 per share, as compared to adjusted earnings of \$0.78 per share for the full year 2009. The Company estimates a net loss on a GAAP basis of between \$0.81 and \$0.77 per share, as compared to a net loss of \$0.68 per share for the full year 2009.

Boston Scientific officials will be discussing these results with analysts on a conference call at 5:30 p.m. (ET) Tuesday, October 19. The Company will webcast the call to all interested parties through its website: <u>www.bostonscientific.com</u>. Please see the website for details on how to access the webcast. The webcast will be available for one year on the Boston Scientific website.

Boston Scientific is a worldwide developer, manufacturer and marketer of medical devices whose products are used in a broad range of interventional medical specialties. For more information, please visit: <u>www.bostonscientific.com</u>.

# **Cautionary Statement Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may be identified by words like "anticipate," "expect," "project," "believe," "plan," "estimate," "intend" and similar words. These forward-looking statements are based on our beliefs, assumptions and estimates using information available to us at the time and are not intended to be guarantees of future events or performance. These forward-looking statements include, among other things, statements regarding our expected net sales, GAAP earnings and adjusted earnings for the fourth quarter and full year 2010; our financial performance; new product approvals and sales; regulatory compliance and product removal actions; our market position; cash flow; write-down of goodwill and other asset impairments; our capacity to fund acquisitions and other investments; our ability to reduce our debt obligations; and our restructuring activities. If our underlying assumptions turn out to be incorrect, or if certain risks or uncertainties materialize, actual results could vary materially from the expectations and projections expressed or implied by our forward-looking statements. These risks and uncertainties, in some cases, have affected and in the future could affect our ability to implement our business strategy and may cause actual results to differ materially from those contemplated by the statements expressed in this press release. As a result, readers are cautioned not to place undue reliance on any of our forward-looking statements.

Risks and uncertainties that may cause such differences include, among other things: future economic, competitive, reimbursement and regulatory conditions; new product introductions and the market acceptance of those products; clinical trial results; demographic trends; intellectual property; litigation; financial market conditions; the effect of our goodwill impairment charges and our restructuring initiatives; closing of announced acquisitions and integration of acquired companies; and future business decisions made by us and our competitors. New risks and uncertainties may arise from time to time and are difficult to predict. All of these factors are difficult or impossible to predict accurately and many of them are beyond our control. For a further list and description of these and other important risks and uncertainties that may affect our future operations, see Part I, Item IA -- *Risk Factors* in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we may update in Part II, Item 1A -- *Risk Factors* in Quarterly Reports on Form 10-Q we have filed or will file hereafter. We disclaim any intention or obligation to publicly update or revise any forward-looking statement to reflect any change in our expectations or in events, conditions, or circumstances on which those expectations may be based, or that may affect the likelihood that actual results will differ from those contained in the forward-looking statements. This cautionary statement is applicable to all forward-looking statements contained in this press release.

# **Use of non-GAAP Financial Information**

A reconciliation of the Company's non-GAAP financial measures to the corresponding GAAP measures, and an explanation of the Company's use of these non-GAAP measures, is included in the exhibits attached to this press release.

CONTACT:

Paul Donovan 508-650-8541 (office) 508-667-5165 (mobile) Media Relations Boston Scientific Corporation

Larry Neumann 508-650-8696 (office) Investor Relations Boston Scientific Corporation

# **BOSTON SCIENTIFIC CORPORATION**

CONDENSED CONSOLIDATED GAAP RESULTS OF OPERATIONS (Unaudited)

in millions, except per share data	Three Mor Septem	_	Nine Months Ended September 30,					
	2010		2009		2010		2009	
Net sales	\$ 1,916	\$	2,025	\$	5,804	\$	6,109	

Cost of products sold		623		629		1,939		1,867
Gross profit		1,293		1,396		3,865		4,242
Operating expenses:								
Selling, general and administrative		634		665		1,897		1,987
expenses Research and development expenses		230		258		714		778
Royalty expense		230		238 51		147		149
Loss on program termination		29		51		147		149
Amortization expense		129		126		381		381
Goodwill impairment charge		125		120		1,817		501
Intangible asset impairment charges		5				65		10
Purchased research and development								17
Acquisition-related milestone						(250)		
Restructuring charges		5		9		98		44
Litigation-related net charges				236				523
		1,042		1,345		4,869		3,905
Operating income (loss)		251		51		(1,004)		337
Other income (expense):		(01)		(01)		(226)		(205)
Interest expense		(91)		(91)		(286)		(285)
Other, net		3 163		(4)		(2)		(13)
Income (loss) before income taxes		(27)		(44) 50		(1,292) 9		39
Income tax (benefit) expense	*	<u> </u>	*		\$		*	(12) <b>51</b>
Net income (loss)	\$	190	\$	(94)	>	(1,301)	\$	51
Net income (loss) per common share								
basic	\$	0.13	\$	(0.06)	\$	(0.86)	\$	0.03
Net income (loss) per common share	т		т	(,	т	(,	т	
assuming dilution	\$	0.12	\$	(0.06)	\$	(0.86)	\$	0.03
Weighted-average shares outstanding								
Basic		1,519.8		1,509.3		1,517.0		1,507.0
Assuming dilution		1,529.3		1,509.3		1,517.0		1,514.4

## **BOSTON SCIENTIFIC CORPORATION**

CONDENSED CONSOLIDATED BALANCE SHEETS

in millions, except share data	Sept	tember 30, 2010	Dec	ember 31, 2009
ASSETS Current assets:	(U	naudited)		
Cash and cash equivalents Trade accounts receivable, net Inventories Deferred income taxes Prepaid expenses and other current assets Total current assets	\$	624 1,317 923 480 212 3,556	\$	864 1,375 920 572 330 4,061
Property, plant and equipment, net Goodwill Other intangible assets, net Other long-term assets	\$	1,712 10,592 6,291 <u>335</u> <b>22,486</b>	\$	1,728 12,404 6,731 253 <b>25,177</b>

# LIABILITIES AND STOCKHOLDERS' EQUITY

Cerifientiabilities	\$	904	\$ 3
Accounts payable		195	212
Accrued expenses		1,604	2,609
Other current liabilities		252	198
Total current liabilities		2,955	3,022
Long-term debt		5,133	5,915
Deferred income taxes		1,924	1,875
Other long-term liabilities		1,436	2,064
Commitments and contingencies			
Stockholders' equity			
Preferred stock, \$ .01 par value - authorized 50,000,000			
shares, none issued and outstanding			
Common stock, \$ .01 par value - authorized 2,000,000,000			
shares, issued 1,519,963,601 shares as of September 30, 2010 and		15	15
1,510,753,934 shares as of December 31, 2009			15
Additional paid-in capital Accumulated deficit		16,198	16,086
		(5,058)	(3,757)
Other stockholders' deficit	·	(117)	 (43)
Total stockholders' equity	<u> </u>	11,038	12,301
	\$	22,486	\$ 25,177

# **BOSTON SCIENTIFIC CORPORATION**

NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

	Three	Мо	nths End	ed	Septem	bei	r <b>30,</b>		Nine	Мо	nths End	leo	d Septeml	ber	· 30,
	2	010			20	09			20	10			2	009	•
<i>in millions, except per share data</i>	Net income	c	pact per liluted share		t (loss) icome		pact per diluted share		Net (loss) income		Impact per diluted share		Net income		lmpact per diluted share
GAAP															
results Non-GAAP adjustments: Goodwill	\$ 190	\$	0.12	\$	(94)	\$	(0.06)	\$	(1,301)	\$	(0.86)		\$ 51	\$	0.03
impairment charge Intangible asset									1,817		1.20	*			
impairment charges Acquisition- related	4		0.00						55		0.03	*	8		0.01
(credits) charges Divestiture-									(216)		(0.14)	*	17		0.01
related gains													(2)		(0.00)
Restructuring- related charges Litigation-	14		0.01		21		0.01	*	99		0.06	*	69		0.05
related net charges					257		0.17	*					497		0.33

Adjusted results	\$	296 \$	0.19 \$	291 \$	0.19 \$	737 \$	0.48 \$	878 \$	0.58
Amortization expense		109	0.07	107	0.07 *	304	0.20_*	312	0.20
Discrete ta: items	×	(21)	(0.01)			(21)	(0.01) *	(74)	(0.05)

\*Assumes dilution of 10.9 million shares for the three months ended September 30, 2009 and 9.2 million shares for the nine months ended September 30, 2010 for all or a portion of these non-GAAP adjustments.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

# **BOSTON SCIENTIFIC CORPORATION**

NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (CONT.) (Unaudited)

(in millions)		ee Months Er September 30			Nine Months E September 3		
· · · · · · · · · · · · · · · · · · ·	2010	-	2009	2	010	2009	
Goodwill impairment charge: Goodwill impairment charge				\$	1,817		
charge				₽	1,817		—
Income tax benefit <b>(a)</b> <i>Goodwill</i> <i>impairment</i> <i>charge, net of</i>							
tax				\$	1,817		
Intangible asset impairment charges: Intangible asset impairment charges Income tax benefit (a) Intangible asset impairment charges, net of	\$	5 (1)		\$	65 \$ (10)	(2	
tax	\$	4		<u>\$</u>	55 \$	8	_
Acquisition- related (credits) charges: Purchased research and development Acquisition- related milestone				\$	\$ (250)	17	
					(250)	17	'

Income tax expense <b>(a)</b> Acquisition-	 		 34		
related (credits) charges, net of tax			\$ (216)	\$	17
Divestiture- related gains: Gain on sale of investments (b) Income tax expense (a) Divestiture- related gains, net of tax				\$ <b>\$</b>	(3) 1 (2)
Restructuring- related charges:					
Restructuring charges Restructuring- related charges	\$ 5	\$ 9	\$ 98	\$	44
(c)	 13	19	 41		50
Income tax	18	28	139		94
benefit <b>(a)</b>	 (4)	(7)	 (40)		(25)
<i>Restructuring- related charges, net of tax</i>	\$ 14	\$ 21	\$ 99	\$	69
Litigation- related net charges: Litigation-					
related credits		\$ (60)		\$	(60)
Litigation- related charges		296			583
Income tax		236			523
expense (benefit) <b>(a)</b>		21			(26)
Litigation- related net		21			(26)
charges, net of tax		\$ 257		\$	497
Discrete tax items: Income tax					
benefit (a)	\$ (21)		\$ (21)	\$	(74)
Amortization expense: Amortization					
expense	\$ 129	\$ 126	\$ 381	\$	381
Income tax benefit <b>(a)</b>	(20)	(19)	(77)		(69)
Amortization expense, net of tax	\$ 109	\$ 107	\$ 304	\$	312

(a) Amounts are tax effected at the Company's effective tax rate, unless the amount is a significant unusual or infrequently occurring item in accordance with FASB Accounting Standards Codification section 740-270-30, "General Methodology and Use of Estimated Annual Effective Tax Rate."

(b) Recorded to other, net.

(c) In the third quarter of 2010, recorded \$12 million to cost of products sold and \$1 million to selling, general and administrative expenses. In the third quarter of 2009, recorded \$13 million to cost of products sold; \$5 million to selling, general and administrative expenses; and \$1 million to research and development expenses. In the first nine months of 2010, recorded \$38 million to cost of products sold and \$3 million to selling, general and administrative expenses. In the first nine months of 2010, recorded \$38 million to cost of products sold and \$3 million to selling, general and administrative expenses; and \$16 million to cost of products sold; \$11 million to selling, general and administrative expenses; and \$3 million to research and development expenses.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

# **BOSTON SCIENTIFIC CORPORATION**

WORLDWIDE SALES (Unaudited)

				Cha	ng	е	
		Three Mo Septer	 	As Reported Currency	I	Constant Currency	
in millions		2010	2009	Basis		Basis	_
United States	\$	1,102	\$ 1,167	(6)	%	(6)	%
EMEA		395	438	(10)	%	(3)	%
Japan		234	243	(4)	%	(12)	%
Inter-Continental		185	175	6	%	1	%
International		814	856	(5)	%	(5)	%
Subtotal		1,916	2,023	(5)	%	(5)	%
Divested Businesse	es	0	2	N/A	A.	N/A	٩
Worldwide	\$	1,916	\$ 2,025	(5)	_%	(5)	%

				Cha	ng	е	
	Three Mo Septer	_		As Reported Currency		Constant Currency	
in millions	2010		2009	Basis		Basis	_
Cardiac Rhythm Management \$	550	\$	608	(10)	%	(8)	%
Interventional Cardiology	614		682	(10)	%	(11)	%
Peripheral Interventions	167		164	2	%	2	%
Cardiovascular Group	781		846	(8)	%	(8)	%
Electrophysiology	36		38	(6)	%	(6)	%
Neurovascular	79		85	(7)	%	(8)	%
Endoscopy	269		260	4	%	4	%
Urology/ Women's Health	122		114	7	_%	6	_%

Endosurgery Group	391	374	5 %	5 %
Neuromodulation	 79	72	<u>9</u> %	<u>9</u> %
Subtotal	1,916	2,023	(5) %	(5) %
Divested Businesses	0	2	N/A	N/A
Worldwide	\$ 1,916 \$	2,025	(5) %	<b>(5)</b> %

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### BOSTON SCIENTIFIC CORPORATION WORLDWIDE SALES

(Unaudited)

			Chan	ge
	Nine Month Septemb		As Reported Currency	Constant Currency
in millions	2010	2009	Basis	Basis
United States	\$ 3,244 \$	3,530	(8)	% (8) %
EMEA	1,305	1,353	(4)	% (2) %
Japan	707	726	(3) 9	% (8) %
Inter-Continental	544	491	11 9	% 1%
International	2,556	2,570	(1)	% <u>(3)</u> %
Subtotal	5,800	6,100	(5)	% (6) %
Divested Businesses	4	9	N/A	N/A
Worldwide	\$ 5,804 \$	6,109	(5)	% <u>(6)</u> %

			Char	nge
		ths Ended	As Reported	
	Septen	nber 30,	Currency	Currency
in millions	2010	2009	Basis	Basis
Cardiac Rhythm Management \$	1,615	\$ 1,806	(11)	% (11) %
Interventional Cardiology	1,961	2,155	(9)	% (11) %
Peripheral Interventions	498	493	1	% 0 %
Cardiovascular Group	2,459	2,648	(7)	% (9) %
Electrophysiology	111	112	(1)	% (2) %
Neurovascular	248	259	(4)	% (7) %
Endoscopy	794	737	8	% 7 %

Worldwide	\$ 5,804 \$	6,109	(5) %	(6) %
Divested Businesses	4	9	N/A	N/A
Subtotal	5,800	6,100	(5) %	(6) %
Neuromodulation	 219	205	<u>6</u> %	<u>6</u> %
Urology/ Women's Health Endosurgery Group	 354 1,148	<u> </u>	<del>6</del> % 7%	<u> </u>

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

### BOSTON SCIENTIFIC CORPORATION NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

	Q3 2010 Net Sales as compared to Q3 2009							
		Chan	Estin	nated				
<u>in millions</u> United States		Reported urrency Basis	Constant Currency Basis		Impact of Foreign Currency			
	\$	(65) \$	(6	5)				
EMEA		(43)		(10)	\$	(33)		
Japan		(9)		(29)		20		
Inter-Continental		10		1		9		
International		(42)	(	38)		(4)		
Subtotal		(107)	(1	03)		(4)		
Divested Businesses		(2)		(2)		0		
Worldwide	\$	(109) \$	. (10	)5)	\$	(4)		

	Q3 2010 Net Sales as compared to Q3 2009						
	Chang	e	Estimated				
in millions	As Reported Currency Basis	Constant Currency Basis	Impact of Foreign Currency				
Cardiac Rhythm Management \$	(58) \$	(47) \$	(11)				
Interventional Cardiology	(68)	(73)	5				
Peripheral Interventions	3	3	0				
Cardiovascular Group	(65)	(70)	5				
Electrophysiology	(2)	(2)	0				
Neurovascular	(6)	(7)	1				
Endoscopy	9	9	0				
Urology/ Women's Health	8	7	1				

Endosurgery Group	17	16	1
Neuromodulation	 7	7	0
Subtotal	(107)	(103)	(4)
Divested Businesses	(2)	(2)	0
Worldwide	\$ (109) \$	(105) \$	(4)

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

## **BOSTON SCIENTIFIC CORPORATION**

NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

	Q3 2010 YTD Net Sales as compared to Q3 2009							
		Chan	Estimat	ed				
in millions		Reported Currency Basis	Constant Currency Basis		Impact Foreig Curren	n		
United States	\$	(286) \$	Þ	(286)				
EMEA		(48)		(21)	\$	(27)		
Japan		(19)		(59)		40		
Inter-Continental		53		3		50		
International		(14)		(77)		63		
Subtotal		(300)		(363)		63		
Divested Businesses		(5)		(5)		0		
Worldwide	\$	(305) \$	5	(368)	\$	63		

	Q3 2010 YTD Net Sales as compared to Q3 2009						
—	Chang	е	Estimated				
in millions	As Reported Currency Basis	Constant Currency Basis	Impact of Foreign Currency				
Cardiac Rhythm Management \$	(191) \$	(192) \$	1				
Interventional Cardiology	(194)	(230)	36				
Peripheral Interventions	5	(2)	7				
Cardiovascular Group	(189)	(232)	43				
Electrophysiology	(1)	(2)	1				
Neurovascular	(11)	(17)	6				
Endoscopy	57	50	7				
Urology/ Women's Health	21	17	4				
Endosurgery Group	78	67	11				
Neuromodulation	14	13	1				

Subtotal	(300)	(363)	63
Divested Businesses	(5)	(5)	0
Worldwide	\$ (305) \$	(368) \$	63

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### BOSTON SCIENTIFIC CORPORATION

ESTIMATED NON-GAAP NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

	Q4 2010 Estimate			Full Year 2010 Estimate		
	 (Low)		(High)		(Low)	(High)
GAAP results	\$ 0.05	\$	0.09	\$	(0.81) \$	(0.77)
Goodwill impairment charge					1.20	1.20
Intangible asset impairment charges					0.03	0.03
Acquisition-related credit					(0.14)	(0.14)
Estimated restructuring-related charges	0.02		0.01		0.08	0.07
Discrete tax items					(0.01)	(0.01)
Estimated amortization expense	0.08		0.08		0.28	0.28
Adjusted results	\$ 0.15	\$	0.18	\$	0.63 \$	0.66

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

#### Use of Non-GAAP Financial Measures

To supplement Boston Scientific's condensed consolidated financial statements presented on a GAAP basis; the Company discloses certain non-GAAP measures that exclude certain amounts, including non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange. These non-GAAP measures are not in accordance with, or an alternative for, generally accepted accounting principles in the United States.

The GAAP measure most comparable to non-GAAP net income is GAAP net income and the GAAP measure most comparable to non-GAAP net income per share is GAAP net income per share. Reconciliations of each of these non-GAAP financial measures to the corresponding GAAP measure are included in the accompanying schedules.

To calculate regional and divisional revenue growth rates that exclude the impact of foreign exchange, the Company converts actual current-period net sales from local currency to U.S. dollars using constant foreign exchange rates. The GAAP measure most comparable to this non-GAAP measure is growth rate percentages based on GAAP revenue. A reconciliation of this non-GAAP financial measure to the corresponding GAAP measure is included in the accompanying schedules.

#### Use and Economic Substance of Non-GAAP Financial Measures Used by Boston Scientific

Management uses these supplemental non-GAAP measures to evaluate performance period over period, to analyze the underlying trends in the Company's business, to assess its performance relative to its competitors, and to establish operational goals and forecasts that are used in allocating resources. In addition, management uses these non-GAAP measures to further its understanding of the performance of the Company's operating segments. The adjustments excluded from the Company's non-GAAP measures are consistent with those excluded from its reportable segments' measure of profit or loss. These adjustments are excluded from the segment measures that are reported to the Company's chief operating decision maker and are used to make operating decisions and assess performance. The following is an explanation of each of the adjustments that management excluded as part of its non-GAAP measures for the three and nine months ended September 30, 2010 and 2009 and for the forecasted three month period ending December 31, 2010 and full year ending December 31, 2010, as well as reasons for excluding each of these individual items:

- Goodwill and other intangible asset impairment charges -- These amounts represent non-cash write-downs of certain of the Company's goodwill and intangible assets balances attributable to its U.S. Cardiac Rhythm Management business unit. Following the Company's acquisition of Guidant Corporation in 2006, and the related increase in the Company's debt, management has heightened its focus on cash generation and debt pay down. Management removes the impact of these charges from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, these charges are excluded from management's assessment of operating performance and are also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- <u>Acquisition-related (credits) charges</u> -- These adjustments consist of purchased research and development and a gain on an acquisition-related milestone receipt. Purchased research and development is a highly variable charge based on the extent and nature of external technology acquisitions during the period. The acquisition-related gain resulted from a receipt related to Guidant Corporation's sale of its vascular intervention and endovascular solutions businesses to Abbott Laboratories. These adjustments are not indicative of future operating results. Management removes the impact of these (credits) charges from the Company's operating results to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- <u>Divestiture-related gains</u> -- These amounts represent gains and related tax impacts that the Company recognized related to the sale of certain non-strategic investments. The sale of these non-strategic investments was completed during 2009. These gains are not indicative of future operating performance and are not used by management to assess operating performance. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- <u>Restructuring and restructuring-related costs</u> -- These adjustments represent primarily severance, asset writeoffs, costs to transfer production lines from one facility to another, and other costs associated with the Company's 2010 Restructuring plan, Plant Network Optimization program and 2007 Restructuring plan. These expenses are excluded by management in assessing the Company's operating performance, as well as from the Company's operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management excluded these charges for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.
- Litigation-related net charges -- These amounts are attributable to certain patent litigation and other legal
  matters. The credit in the third quarter of 2009 represents the reduction of previously recorded reserves
  associated with certain litigation matters, and the charges during the first and third quarters of 2009 represent
  significant charges which do not reflect expected on-going operating expenses. Accordingly, management
  excluded these charges (credits) for purposes of calculating these non-GAAP measures to facilitate an
  evaluation of the Company's current operating performance and for comparison to the Company's past
  operating performance.
- <u>Discrete tax items</u> -- These items represent adjustments of certain tax positions, which were initially
  established in prior periods as a result of acquisitions or as a result of divestiture- and litigation-related charges
  or credits, or restructuring and restructuring-related costs. These adjustments do not reflect expected on-going
  operating results. Accordingly, management excluded these amounts for purposes of calculating these nonGAAP measures to facilitate an evaluation of the Company's current operating performance and for comparison

to the Company's past operating performance.

- <u>Amortization expense</u> -- Amortization expense is a non-cash charge and does not impact the Company's liquidity or compliance with the covenants included in its debt agreements. Management removes the impact of amortization from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and pay down debt. Therefore, amortization expense is excluded from management's assessment of operating performance and is also excluded from the measures management uses to set employee compensation. Accordingly, management believes this may be useful information to users of its financial statements and therefore has excluded amortization expense for purposes of calculating these non-GAAP measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.
- <u>Foreign exchange on net sales</u> -- The impact of foreign exchange is highly variable and difficult to predict. Accordingly, management excludes the impact of foreign exchange for purposes of reviewing regional and divisional revenue growth rates to facilitate an evaluation of the Company's current operating performance and comparison to the Company's past operating performance.

#### Material Limitations Associated with the Use of Non-GAAP Financial Measures

Non-GAAP net income, non-GAAP net income per diluted share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange may have limitations as analytical tools, and these non-GAAP measures should not be considered in isolation from or as a replacement for GAAP financial measures. Some of the limitations associated with the use of these non-GAAP financial measures are:

- Amortization expense and goodwill and other intangible asset impairment charges, though not directly affecting Boston Scientific's cash flows, represent a net reduction in value of goodwill and other intangible assets. The net loss associated with this reduction in value is not included in Boston Scientific's non-GAAP net income or non-GAAP net income per diluted share and therefore these measures do not reflect the full effect of the reduction in value of those assets.
- Items such as purchased research and development, the gain on acquisition-related milestone receipt and divestiture-related gains reflect economic costs and benefits to the Company and are not reflected in non-GAAP net income and non-GAAP net income per diluted share.
- Items such as restructuring and restructuring-related costs, litigation-related net charges, and discrete tax items that are excluded from non-GAAP net income and non-GAAP net income per diluted share can have a material impact on cash flows and GAAP net income and net income per diluted share.
- Revenue growth rates stated on a constant currency basis, by their nature, exclude the impact of foreign exchange, which may have a material impact on GAAP net sales.
- Other companies may calculate non-GAAP net income, non-GAAP net income per diluted share, or regional and divisional revenue growth rates that exclude the impact of foreign exchange differently than Boston Scientific does, limiting the usefulness of those measures for comparative purposes.

#### Compensation for Limitations Associated with Use of Non-GAAP Financial Measures

Boston Scientific compensates for the limitations on its non-GAAP financial measures by relying upon its GAAP results to gain a complete picture of the Company's performance. The non-GAAP numbers focus instead upon the

core business of the Company, which is only a subset, albeit a critical one, of the Company's performance.

The Company provides detailed reconciliations of each non-GAAP financial measure to its most directly comparable GAAP measure in the accompanying schedules, and Boston Scientific encourages investors to review these reconciliations.

#### Usefulness of Non-GAAP Financial Measures to Investors

The Company believes that presenting non-GAAP net income, non-GAAP net income per share, and regional and divisional revenue growth rates that exclude the impact of foreign exchange in addition to the related GAAP measures provides investors greater transparency to the information used by Boston Scientific management for its financial and operational decision-making and allows investors to see Boston Scientific's results "through the eyes" of management. The Company further believes that providing this information better enables Boston Scientific's investors to understand the Company's operating performance and to evaluate the methodology used by management to evaluate and measure such performance.

#### SOURCE Boston Scientific Corporation

https://news.bostonscientific.com/news-releases?item=59273