Boston Scientific Exceeds Third Quarter EPS Guidance, Repurchases 30 Million Shares

NATICK, Mass., Oct. 20, 2011 /PRNewswire/ -- Boston Scientific Corporation (NYSE: BSX) announces financial results for the third quarter ended September 30, 2011, as well as updated sales and earnings per share (EPS) guidance for the fourth quarter and full year 2011.

Third quarter and other highlights:

- Achieved sales of \$1.874 billion; and reported GAAP earnings of \$0.09 per share and adjusted EPS of \$0.15, both exceeding previous guidance
- Invested \$192 million to purchase 30 million shares under the Company's estimated \$1.25 billion combined share repurchase authorizations
- Increased constant currency worldwide sales of Endoscopy by 6 percent, Peripheral Interventions by 4
 percent and Neuromodulation by 6 percent, all on the continued strength of new products
- · Achieved double digit sales growth in the three largest emerging markets of Brazil, India and China
- Maintained substantial leadership position in the global drug-eluting stent market with 36 percent share worldwide and U.S. share of 49 percent
- Generated strong operating cash flow of \$366 million, ending the quarter with \$276 million of cash on hand
- Promoted Hank Kucheman to Chief Executive Officer and welcomed Mike Mahoney as President

"Boston Scientific's earnings performance remains strong, despite very challenging global economic and endmarket conditions that adversely impacted revenue," stated Hank Kucheman, Chief Executive Officer of Boston Scientific Corporation. "The execution of the Company's POWER strategy is the right top priority for the entire leadership team."

Sales for the third quarter of 2011 were \$1.874 billion, as compared to sales of \$1.916 billion for the third quarter of 2010, a decrease of 2 percent. Excluding the impact of changes in foreign currency exchange rates and sales from divested businesses, sales decreased 3 percent as compared to the prior period.

Worldwide sales for the third quarter - on a constant currency and as reported basis - were as follows:

			Chan	ge
	Three Mor Septem	 	Constant Currency	
in millions	2011	2010	Basis	Basis
Interventional Cardiology	\$ 613	\$ 614	0 %	% (4) %
Cardiac Rhythm Management	503	550	(9)	% (12) %

Worldwide	\$ 1,874 \$	1,916	(2) %	<u>(6)</u> %
Divested Businesses	34	79	N/A	N/A
Subtotal Core Businesses	1,840	1,837	0 %	(3) %
Electrophysiology	36	36	0_%	(2) %
Neuromodulation	84	79	6 %	6 %
Urology/ Women's Health	124	122	2 %	0 %
Peripheral Interventions	182	167	9 %	4 %
Endoscopy	298	269	11 %	6 %

On a GAAP basis, net income for the third quarter of 2011 was \$142 million, or \$0.09 per share. These results included intangible asset impairment charges, acquisition-related charges, divestiture-related net credits, restructuring-related charges, discrete tax benefits and amortization expense totaling \$81 million, or \$0.06 per share, which consisted of:

- \$7 million (\$9 million pre-tax) of intangible asset impairment charges attributable to lower projected cash flows associated with certain technologies;
- \$7 million (\$8 million pre-tax) of acquisition-related expenses;
- \$5 million (\$7 million pre-tax) of divestiture-related net credits;
- \$19 million (\$29 million pre-tax) of restructuring charges associated with the Company's 2011 Restructuring plan, 2010 Restructuring plan and Plant Network Optimization program;
- \$25 million of discrete tax benefits related to certain tax positions recorded in a prior period; and
- \$78 million (\$97 million pre-tax) of amortization expense.

Adjusted net income for the third quarter of 2011, excluding these net charges, was \$223 million, or \$0.15 per share.

On a GAAP basis, net income for the third quarter of 2010 was \$190 million, or \$0.12 per share. Reported results included intangible asset impairment charges, restructuring-related charges, discrete tax items, and amortization expense (after-tax) totaling \$106 million, or \$0.07 per share. Adjusted net income for the third quarter of 2010, excluding these net charges, was \$296 million, or \$0.19 per share.

Guidance for Fourth Quarter and Full Year 2011

The Company estimates sales for the fourth quarter of 2011 in a range of \$1.850 to \$1.950 billion. Compared to sales for the fourth quarter of 2010, this range assumes a \$64 million negative impact from the divestiture of the Neurovascular business. Recent acquisitions are not expected to contribute significantly to fourth quarter

sales. The Company estimates earnings on a GAAP basis in a range of \$0.05 to \$0.11 per share. Adjusted earnings, excluding restructuring-related net charges and amortization expense, are estimated in a range of \$0.13 to \$0.16 per share. Recent acquisitions are expected to dilute fourth quarter 2011 adjusted earnings by approximately \$0.01 per share as compared to the prior year, and the divestiture of the Neurovascular business is expected to dilute fourth quarter 2011 adjusted earnings by \$0.01 per share.

The Company now estimates sales for the full year 2011 in a range of \$7.624 to \$7.724 billion. Compared to full year 2010 sales, this range now assumes a \$204 million negative impact from the divestiture of the Neurovascular business. Recent acquisitions are not expected to contribute significantly to 2011 sales. The Company now estimates earnings on a GAAP basis in a range of \$0.27 to \$0.33 per share. Adjusted earnings, excluding goodwill and other intangible asset impairment charges; acquisition-, divestiture-, and restructuring-related net credits; discrete tax items; and amortization expense, are being updated from previous guidance of \$0.64 to \$0.70 per share to an estimated range of \$0.67 to \$0.70 per share. Recent acquisitions are expected to dilute full year 2011 adjusted earnings by approximately \$0.04 per share as compared to the prior year, and the divestiture of the Neurovascular business is expected to dilute full year 2011 adjusted earnings by \$0.04 per share.

Conference Call Information

Boston Scientific management will be discussing these results with analysts on a conference call today at 8:00 a.m. (ET). The Company will webcast the call to all interested parties through its website: www.bostonscientific.com. Please see the website for details on how to access the webcast. The webcast will be available for one year on the Boston Scientific website.

About Boston Scientific

Boston Scientific is a worldwide developer, manufacturer and marketer of medical devices whose products are used in a broad range of interventional medical specialties. For more information, please visit: www.bostonscientific.com.

Cautionary Statement Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may be identified by words like "anticipate," "expect," "project," "believe," "plan," "estimate," "intend" and similar words. These forward-looking statements are based on our beliefs, assumptions and estimates using information available to us at the time and are not intended to be guarantees of future events or performance. These forward-looking statements include, among other things, statements regarding our expected net sales, GAAP earnings and adjusted earnings for the fourth quarter and full year 2011, including expected impacts of acquisitions and the Neurovascular divestiture; our financial performance; and our POWER strategy. If our underlying assumptions turn out to be incorrect, or if certain risks or uncertainties materialize, actual results could vary materially from the expectations and projections expressed or implied by our forward-looking statements. These risks and uncertainties, in some cases, have affected and in the future could affect our ability to implement our business strategy and may cause actual results to differ materially from those contemplated by the statements expressed in this press release. As a result, readers are cautioned not to place undue reliance on any of our forward-looking statements.

Risks and uncertainties that may cause such differences include, among other things: future economic, competitive, reimbursement and regulatory conditions; new product introductions and the market acceptance of those products; the market for our products, including the U.S. CRM market; expected pricing environment; expected procedural volumes; clinical trial results; demographic trends; intellectual property rights; litigation; financial market conditions; the effect of our restructuring initiatives; integration of acquired companies; and future business decisions made by us and our competitors. New risks and uncertainties may arise from time to time and are difficult to predict. All of these factors are difficult or impossible to predict accurately and many of them are beyond our control. For a further list and description of these and other important risks and uncertainties that may affect our future operations, see Part I, Item IA - Risk Factors in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we may update in Part II, Item 1A - Risk Factors in Quarterly Reports on Form 10-Q we have filed or will file hereafter. We disclaim any intention or obligation to publicly update or revise any forward-looking statement to reflect any change in our expectations or in events, conditions, or circumstances on which those expectations may be based, or that may affect the likelihood that actual results will differ from those contained in the forward-looking statements. This cautionary statement is applicable to all forward-looking statements contained in this press release.

Use of Non-GAAP Financial Information

A reconciliation of the Company's non-GAAP financial measures to the corresponding GAAP measures, and an

explanation of the Company's use of these non-GAAP financial measures, is included in the exhibits attached to this press release.

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BOSTON SCIENTIFIC CORPORATION

CONDENSED CONSOLIDATED GAAP RESULTS OF OPERATIONS (Unaudited)

	Th	ree Moi Septen		Nine Months Ended September 30,				
in millions, except per share data		2011		2010		2011		2010
Net sales	\$	1,874	\$	1,916	\$	5,774	ç	5,804
Cost of products sold	т	680	т.	623		1,999		1,939
Gross profit		1,194		1,293		3,775		3,865
Operating expenses:								
Selling, general and administrative expenses		629		634		1,866		1,897
Research and development expenses		229		230		665		714
Royalty expense		36		39		140		147
Amortization expense		97		129		325		381
Goodwill impairment net charges						697		1,817
Intangible asset impairment charges		9		5		21		65
Contingent consideration expense		6				18		
Acquisition-related milestone				_				(250)
Restructuring charges		22		5		77		98
Gain on divestiture		(8)		1.040		(768)		4.000
		1,020		1,042		3,041		4,869
Operating income (loss)		174		251		734		(1,004)
Other income (expense):		()		()		(===)		()
Interest expense		(62)		(91)		(210)		(286)
Other, net		(1)		3	-	18		(2)
Income (loss) before income taxes		111		163		542		(1,292)
Income tax (benefit) expense	_	(31)		(27)		208		9
Net income (loss)	<u>\$</u>	142	\$	190	\$	334	\$	(1,301)
Net income (loss) per common share - basic Net income (loss) per common share - assuming	\$	0.09	\$	0.13	\$	0.22	\$	(0.86)
dilution	\$	0.09	\$	0.12	\$	0.22	\$	(0.86)

Weighted-average shares outstanding

Basic	1,514.4	1,519.8	1,523.1	1,517.0
Assuming dilution	1,524.0	1,529.3	1,532.0	1,517.0

BOSTON SCIENTIFIC CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

		As	s of			
in millions, except share and per share data	Sept	ember 30, 2011	December 31 2010			
· · · · · · · · · · · · · · · · · · ·	ıU)	naudited)				
ASSETS						
Current assets:						
Cash and cash equivalents	\$	276	\$	213		
Trade accounts receivable, net		1,237		1,320		
Inventories		972		894		
Deferred income taxes		409		429		
Assets held for sale		5		576		
Prepaid expenses and other current assets		314		183		
Total current assets		3,213		3,615		
Property, plant and equipment, net		1,684		1,697		
Goodwill		9,769		10,186		
Other intangible assets, net		6,564		6,343		
Other long-term assets		272		287		
	\$	21,502	\$	22,128		
LIABILITIES AND STOCKHOLDERS' FOURTY						
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:						
	¢	4	¢.	504		
Current debt obligations	\$	256	\$	184		
Accounts payable Accrued expenses		1,296		1,626		
Other current liabilities		331		295		
Total current liabilities	-	1,887	_	2,609		
Total current liabilities		1,007		2,009		
Long-term debt		4,259		4,934		
Deferred income taxes		1,854		1,644		
Other long-term liabilities		1,981		1,645		
Commitments and contingencies						
Stockholders' equity						
Preferred stock, \$.01 par value - authorized 50,000,000						
shares, none issued and outstanding						
Common stock, \$.01 par value - authorized 2,000,000,000						
shares and issued 1,531,013,482 shares as of September 30, 2011		15		15		
and 1,520,780,112 shares as of December 31, 2010		13		13		
Treasury stock, at cost - 30,000,000 shares as of September 30,						
2011		(192)				
Additional paid-in capital		16,318		16,232		
Accumulated deficit		(4,488)		(4,822)		
Accumulated other comprehensive loss, net of tax		(132)		(129)		
Total stockholders' equity		11,521		11,296		
	\$	21,502	\$	22,128		
	<u> </u>	,_,				

BOSTON SCIENTIFIC CORPORATION

NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (Unaudited)

Three Months Ended September 30,

		2011			2010				
in millions, except per share data	_	Net come	•	Impact er diluted share	Net income	po	Impact er diluted share		
GAAP net income	\$	142	\$	0.09	\$ 190	\$	0.12		
Non-GAAP adjustments:									
Intangible asset impairment charges		7		0.01	4		0.00		
Acquisition-related charges		7		0.01					
Divestiture-related net credits		(5)		0.00					
Restructuring-related charges		19		0.01	14		0.01		
Discrete tax items		(25)		(0.02)	(21)		(0.01)		
Amortization expense		78		0.05	109		0.07		
Adjusted net income	\$	223	\$	0.15	\$ 296	\$	0.19		

	Nine Months Ended September 30,									
			20	11	2010					
				Impact		Net		Impact		
		Net	р	er diluted		(loss)	р	er diluted		
in millions, except per share data	in	come		share		income		share		
GAAP net income (loss)	\$	334	\$	0.22	\$	(1,301)	\$	(0.86)		
Non-GAAP adjustments:										
Goodwill impairment net charges		697		0.45		1,817		1.20 *		
Intangible asset impairment charges		16		0.01		55		0.03 *		
Acquisition-related net credits		(17)		(0.01)		(216)		(0.14) *		
Divestiture-related net credits		(533)		(0.35)						
Restructuring-related charges		75		0.05		99		0.06 *		
Discrete tax items		(21)		(0.01)		(21)		(0.01) *		
Amortization expense		271		0.18		304		0.20 *		
Adjusted net income	\$	822	\$	0.54	\$	737	\$	0.48		

^{*} Assumes dilution of 9.2 million shares for the nine months ended September 30, 2010 for all or a portion of these non-GAAP adjustments.

BOSTON SCIENTIFIC CORPORATION

NON-GAAP NET INCOME AND NET INCOME PER COMMON SHARE RECONCILIATIONS (CONT.) (Unaudited)

in millions			ths E		Nine Months Ende September 30,			
	201	L1	201	.0	2	011	- 2	2010
Goodwill impairment net charges: Goodwill impairment net charges Income tax benefit (a)					\$	697	\$	1,817
Goodwill impairment net charges, net of tax					\$	697	\$	1,817
Intangible asset impairment charges: Intangible asset impairment charges Income tax benefit (a) Intangible asset impairment charges, net of tax	\$ \$	9 (2) 7	\$ \$	5 (1) 4	\$ \$	21 (5) 16	\$ \$	65 (10) 55
Acquisition-related net charges (credits): Contingent consideration expense Acquisition-related milestone Acquisition-related costs (b) Inventory step-up adjustment (c) Gain on previously held equity interests (e)	\$	6 1 1			\$	18 3 2 (38)	\$	(250)
		8	•			(15)		(250)

Income tax (benefit) expense (a)		(1)				(2)		34
Acquisition-related net charges (credits), net of tax	\$	7			\$	(17)	\$	(216)
Divestiture-related net credits:								
Gain on divestiture	\$	(8)			\$	(768)		
Divestiture-related costs (d)	Ψ	1			Ψ	(700) A		
Divestiture related costs (d)		(7)				(764)		
Income tax expense (a)		2				231		
Divestiture-related net credits, net of tax	\$	(5)			\$	(533)		
=								
Restructuring-related charges:								
Restructuring charges	\$	22	\$	5	\$	77	\$	98
Restructuring-related charges (f)		7		13	_	32		41
		29		18		109		139
Income tax benefit (a)		(10)		(4)		(34)		(40)
Restructuring-related charges, net of tax	\$	19	\$	14	\$	75	\$	99
Discrete tax items:								
	4	(2E)	4	(21)	4	(21)	4	(21)
Income tax benefit (a)	\$	(25)	\$	(21)	\$	(21)	>	(21)
Amortization expense:								
Amortization expense	\$	97	\$	129	\$	325	\$	381
Income tax benefit (a)	Ψ	(19)	Ψ	(20)	Ψ	(54)	Ψ	(77)
Amortization expense, net of tax	\$	78	\$	109	\$	271	\$	304

- (a) Amounts are tax effected at the Company's effective tax rate, unless the amount is a significant unusual or infrequently occurring item in accordance with FASB Accounting Standards Codification section 740-270-30, "General Methodology and Use of Estimated Annual Effective Tax Rate."
- (b) Recorded to selling, general and administrative expenses.
- (c) Recorded to cost of products sold.
- (d) In the third quarter of 2011, recorded \$1 million to cost of products sold. In the first nine months of 2011, recorded \$2 million to cost of products sold, \$1 million to selling, general and administrative expenses and \$1 million to research and development expenses.
- (e) Recorded to other, net.
- (f) In the third quarter of 2011, recorded \$7 million to cost of products sold. In the third quarter of 2010, recorded \$12 million to cost of products sold and \$1 million to selling, general and administrative expenses. In the first nine months of 2011, recorded \$28 million to cost of products sold and \$4 million to selling, general and administrative expenses. In the first nine months of 2010, recorded \$38 million to cost of products sold and \$3 million to selling, general and administrative expenses.

BOSTON SCIENTIFIC CORPORATION

WORLDWIDE SALES (Unaudited)

				Cnan	ge	
	Th	ree Mo Septe		As Reported Currency	l Constant Currency	
in millions		2011	2010	Basis	Basis	
United States	\$	990	\$ 1,077	(8)%	(8)%	
EMEA Japan Inter-Continental		416 235 199	378 213 169	10 % 11 % 17 %	2 % 0 % 9 %	
meer continental			-03			

International	 850	760	12 %	3 %
Subtotal Core Businesses	1,840	1,837	0 %	(3)%
Divested Businesses	34	79	N/A	N/A
Worldwide	\$ 1,874	\$ 1,916	(2)%	(6)%

					Chan	ge
	Th				As Reported	
		Septe	mbe	r 30,	Currency	Currency
in millions		2011		2010	Basis	Basis
Interventional Cardiology	\$	613	\$	614	0 %	(4)%
Cardiac Rhythm Management		503		550	(9)%	(12)%
Endoscopy		298		269	11 %	6 %
Peripheral Interventions		182		167	9 %	4 %
Urology/Women's Health		124		122	2 %	0 %
Neuromodulation		84		79	6 %	6 %
Electrophysiology		36		36	0 %	(2)%
Subtotal Core Businesses		1,840		1,837	0 %	(3)%
Divested Businesses		34		79	N/A	N/A
Worldwide	\$	1,874	\$	1,916	(2)%	(6)%

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP financial measures is provided at the end of this document.

BOSTON SCIENTIFIC CORPORATION

WORLDWIDE SALES (Unaudited)

				Chan	ge
	1	Nine Moi Septe	 	As Reported Currency	Constant Currency
in millions		2011	2010	Basis	Basis
United States	\$	3,054	\$ 3,159	(3)%	(3)%
EMEA		1,328	1,248	6 %	0 %
Japan Inter-Continental		705 576	647 498	9 % 16 %	(2)% 8 %
International		2,609	2,393	9 %	1 %
Subtotal Core Businesses		5,663	5,552	2 %	(1)%
Divested Businesses		111	252	N/A	N/A

					Chan	ge
	Ν			Ended	As Reported	
_		Septe	mbe	r 30,	_ Currency	Currency
in millions		2011		2010	Basis	Basis
Interventional Cardiology	\$	1,901	\$	1,961	(3)%	(7)%
Cardiac Rhythm Management		1,606		1,615	(1)%	(4)%
Endoscopy		883		794	11 %	6 %
Peripheral Interventions		547		498	10 %	5 %
Urology/Women's Health		371		354	5 %	3 %
Neuromodulation		245		219	12 %	12 %
Electrophysiology		110		111	(1)%	(2)%
Subtotal Core Businesses		5,663		5,552	2 %	(1)%
Divested Businesses		111		252	N/A	N/A
Worldwide	\$	5,774	\$	5,804	(1)%	(4)%

Growth rates are based on actual, non-rounded amounts and may not recalculate precisely.

An explanation of the Company's use of these non-GAAP financial measures is provided at the end of this document.

BOSTON SCIENTIFIC CORPORATION

NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

	Q3 2011 Net Sales as compared to Q											
		Chang	е		Estim	ated						
	As Re	ported	Co	nstant	Impact of							
	Cur	rency	Cui	rrency	Fore	eign						
in millions	В	asis	В	asis	Curr	_						
United States	\$	(87)	\$	(87)								
EMEA		38		9	\$	29						
Japan		22		0		22						
Inter-Continental		30		15		15						
International		90		24		66						
Subtotal Core Businesses		3		(63)		66						
Divested Businesses		(45)		(45)		0						
Worldwide	\$	(42)	\$	(108)	\$	66						

Q3 2011 Net Sale	es as compare	ed to Q3 2010
Chang	Estimated	
As Reported	Impact of	

in millions	Curre Bas	•	Currency Basis		eign ency
Interventional Cardiology	\$	(1)	\$	(25)	\$ 24
Cardiac Rhythm Management		(47)		(65)	18
Endoscopy		29		16	13
Peripheral Interventions		15		7	8
Urology/Women's Health		2		0	2
Neuromodulation		5		5	0
Electrophysiology		0		(1)	1_
Subtotal Core Businesses		3		(63)	66
Divested Businesses		(45)		(45)	0
Worldwide	\$	(42)	\$	(108)	\$ 66

BOSTON SCIENTIFIC CORPORATION

NON-GAAP CONSTANT CURRENCY NET SALES RECONCILIATIONS (Unaudited)

		Q3 2011 YTD Net Sales as compared Change									
in millions	As Rep Curro Ba:	ency	stant ency sis	Impac Forei Curre	ign						
United States	\$	(105)	\$	(105)							
EMEA Japan		80 58		0 (14)	\$	80 72					
Inter-Continental International		78 216		39 25		39 191					
Subtotal Core Businesses		111		(80)		191					
Divested Businesses		(141)		(145)		4					
Worldwide	\$	(30)	\$	(225)	\$	195					

	Q3 2011 YTD	Net Sales	s as coi	npared t	o Q3 201	0 YTD	
		Estima [,]	ted				
in millions	As Repor Currenc Basis	су	Cons Curre Bas	ency	Impact of Foreign Currency		
Interventional Cardiology	\$	(60)	\$	(132)	\$	72	
Cardiac Rhythm Management		(9)		(58)		49	

Worldwide	\$ (30)	\$ (225)	\$ 195
Divested Businesses	(141)	(145)	4
Subtotal Core Businesses	111	(80)	191
Electrophysiology	(1)	(3)	 2
Neuromodulation	26	25	1
Urology/Women's Health	17	10	7
Peripheral Interventions	49	25	24
Endoscopy	89	53	36

BOSTON SCIENTIFIC CORPORATION

WORLDWIDE CARDIAC RHYTHM MANAGEMENT AND CORONARY STENT SYSTEM SALES (Unaudited)

Three Months Ended September 30

in millions		U.S.				International				Worldwide		
	Q3	2011	Q3	2010	Q3	2011	Q3	2010	Q3	2011	Q3	2010
Defibrillator systems	\$	225	\$	280	\$	135	\$	126	\$	360	\$	406
Pacemaker systems		71		82		72		62		143		144
Total CRM products	\$	296	\$	362	\$	207	\$	188	\$	503	\$	550

in millions	U.S.				International					Worldwide		
	Q3	2011	Q3	2010	Q3	2011	Q3	2010	Q3	2011	Q3	2010
Drug-eluting stent systems	\$	191	\$	199	\$	184	\$	166	\$	375	\$	365
Bare-metal stent systems		7		11		20		20		27		31
Total coronary stent systems	\$	198	\$	210	\$	204	\$	186	\$	402	\$	396

Nine Months Ended September 30

in millions		U.S.				International				Worldwide			
	YTD	2011	.YTI	2010	YTD	2011	YTD	2010	YTE	2011	YT	D 2010	
Defibrillator systems	\$	734	\$	764	\$	436	\$	411	\$	1,170	\$	1,175	
Pacemaker systems		216		246		220		194		436		440	
Total CRM products	\$	950	\$	1,010	\$	656	\$	605	\$	1,606	\$	1,615	

in millions	U.S.				International				Worldwide			
	YTD	2011	.YTD	2010	YTD	2011	YTD	2010	YTE	2011	YT	D 2010
Drug-eluting stent systems	\$	583	\$	618	\$	571	\$	542	\$	1,154	\$	1,160
Bare-metal stent systems		24		35		62		67		86		102
Total coronary stent systems	\$	607	\$	653	\$	633	\$	609	\$	1,240	\$	1,262

BOSTON SCIENTIFIC CORPORATION

SUPPLEMENTAL NON-GAAP RECONCILIATIONS, CONT. (Unaudited)

Q4 and Full Year 2011 EPS Guidance

THE PARTY OF THE P	Q4 2	Q4 2011 Estimate Full Year 2011 Esti						timate	
		(Low)		(High)		(Low)		(High)	
GAAP results	\$ 0.	05	\$	0.11	\$	0.27	\$	0.33	
Goodwill impairment charge						0.45		0.45	
Other intangible asset impairment charges						0.01		0.01	
Estimated acquisition-related net charges									
(credits)	0	.01		0.00		0.00		(0.01)	
Estimated divestiture-related net charges (credits)) 0	.00		(0.01)		(0.35)		(0.36)	
Estimated restructuring-related charges	0	.02		0.01		0.07		0.06	
Discrete tax items						(0.01)		(0.01)	
Estimated amortization expense	0	.05		0.05		0.23		0.23	
Adjusted results	\$ 0.	13	\$	0.16	\$	0.67	\$	0.70	

An explanation of the Company's use of these non-GAAP measures is provided at the end of this document.

Use of Non-GAAP Financial Measures

To supplement Boston Scientific's consolidated financial statements presented on a GAAP basis, the Company discloses certain non-GAAP financial measures, including adjusted net income and adjusted net income per share that exclude certain amounts and regional and divisional revenue growth rates that exclude the impact of changes in foreign currency exchange rates. These non-GAAP financial measures are not in accordance with generally accepted accounting principles in the United States.

The GAAP financial measure most directly comparable to adjusted net income is GAAP net income and the GAAP financial measure most directly comparable to adjusted net income per share is GAAP net income per share. To calculate regional and divisional revenue growth rates that exclude the impact of changes in foreign currency exchange rates, the Company converts actual net sales from local currency to U.S. dollars using constant foreign currency exchange rates in the current and prior period. The GAAP financial measure most directly comparable to this non-GAAP financial measure is growth rate percentages using net sales on a GAAP basis. Reconciliations of each of these non-GAAP financial measures to the corresponding GAAP financial measure are included in the accompanying schedules.

Management uses these supplemental non-GAAP financial measures to evaluate performance period over period, to analyze the underlying trends in the Company's business, to assess its performance relative to its competitors, and to establish operational goals and forecasts that are used in allocating resources. In addition, management uses these non-GAAP financial measures to further its understanding of the performance of the Company's operating segments. The adjustments excluded from the Company's non-GAAP financial measures are consistent with those excluded from its reportable segments' measure of profit or loss. These adjustments are excluded from the segment measures that are reported to the Company's chief operating decision maker and are used to make operating decisions and assess performance.

The Company believes that presenting adjusted net income, adjusted net income per share and regional and divisional revenue growth rates that exclude the impact of changes in foreign currency exchange rates, in addition to the corresponding GAAP financial measures, provides investors greater transparency to the information used by Boston Scientific management for its financial and operational decision-making and allows investors to see Boston Scientific's results "through the eyes" of management. The Company further believes that providing this information assists Boston Scientific's investors in understanding the Company's operating performance and the methodology used by management to evaluate and measure such performance.

The following is an explanation of each of the adjustments that management excluded as part of these non-GAAP financial measures for the three and nine months ended September 30, 2011 and 2010 and for the forecasted three month and full year periods ending December 31, 2011, as well as reasons for excluding each of these individual items:

Adjusted Net Income and Adjusted Net Income per Share

Goodwill and other intangible asset impairment charges - These amounts represent non-cash net write-downs of the Company's goodwill balance attributable to its U.S. Cardiac Rhythm Management business, as well as certain intangible asset balances. Management removes the impact of these charges from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and invest in the Company's growth. Therefore, these charges are excluded from management's assessment of operating performance and are also excluded from the measures management uses to set employee compensation. Accordingly, management has excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance, particularly in terms of liquidity.

Acquisition-related charges (credits) - These adjustments consist of (a) acquisition-related gains on previously held equity interests, (b) contingent consideration expense, (c) a gain on an acquisition-related milestone receipt, (d) due diligence, other fees and exit costs, and (e) an inventory step-up adjustment. The acquisitionrelated gains on previously held equity interests is a non-recurring benefit associated with acquisitions completed in the first quarter of 2011. Contingent consideration expense is a non-cash charge representing accounting adjustments to state contingent consideration liabilities at their estimated fair value. These adjustments can be highly variable depending on the assessed likelihood and amount of future contingent consideration payments. The gain on an acquisition-related milestone resulted from a 2010 receipt related to Guidant Corporation's sale of its vascular intervention and endovascular solutions businesses to Abbott Laboratories, and is not indicative of future operating results. Due diligence, other fees and exit costs include legal, tax, severance and other expenses associated with prior acquisitions that are not representative of ongoing operations. The inventory step-up adjustment is a non-cash charge related to acquired inventory directly attributable to prior acquisitions and is not indicative of the Company's on-going operations, or on-going cost of products sold. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.

<u>Divestiture-related (credits) charges</u> - These amounts represent (a) gains resulting from business divestitures and (b) fees and separation costs associated with business divestitures. The Company completed the sale of its Neurovascular business in January 2011 and the resulting gain is not indicative of future operating performance and is not used by management to assess operating performance. Fees and separation costs represent those associated with the Company's divestiture of its Neurovascular business and are not representative of on-going operations. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.

Restructuring and restructuring-related costs - These adjustments represent primarily severance, costs to transfer production lines from one facility to another, and other direct costs associated with the Company's 2011 Restructuring plan, 2010 Restructuring plan, Plant Network Optimization program and 2007 Restructuring plan. These expenses are excluded by management in assessing the Company's operating performance, as well as from the Company's operating segments' measures of profit and loss used for making operating decisions and assessing performance. Accordingly, management excluded these charges for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.

<u>Discrete tax items</u> - These items represent adjustments of certain tax positions, which were initially established in prior periods as a result of intangible asset impairment charges; acquisition-, divestiture-, restructuring- or litigation-related charges (credits). These adjustments do not reflect expected on-going operating results. Accordingly, management excluded these amounts for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.

Amortization expense - Amortization expense is a non-cash charge and does not impact the Company's liquidity or compliance with the covenants included in its credit facility agreement. Management removes the impact of amortization from the Company's operating performance to assist in assessing the Company's cash generated from operations. Management believes this is a critical metric for the Company in measuring the Company's ability to generate cash and invest in the Company's growth. Therefore, amortization expense is excluded from management's assessment of operating performance and is also excluded from the measures management uses to set employee compensation. Accordingly, management has excluded amortization expense for purposes of calculating these non-GAAP financial measures to facilitate an evaluation of the Company's current operating performance, particularly in terms of liquidity.

Regional and Divisional Revenue Growth Rates Excluding the Impact of Changes in Foreign Currency Exchange Rates

<u>Changes in foreign currency exchange rates</u> - The impact of changes in foreign currency exchange rates is highly variable and difficult to predict. Accordingly, management excludes the impact of changes in foreign currency exchange rates for purposes of reviewing regional and divisional revenue growth rates to facilitate an evaluation of the Company's current operating performance and a comparison to the Company's past operating performance.

Adjusted net income, adjusted net income per share and regional and divisional revenue growth rates that exclude the impact of changes in foreign currency exchange rates are not in accordance with generally accepted accounting principles in the United States and should not be considered in isolation from or as a replacement for the most directly comparable GAAP financial measures. Further, other companies may calculate these non-GAAP financial measures differently than Boston Scientific does, which may limit the usefulness of those measures for comparative purposes.

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